

**the
GOOD**



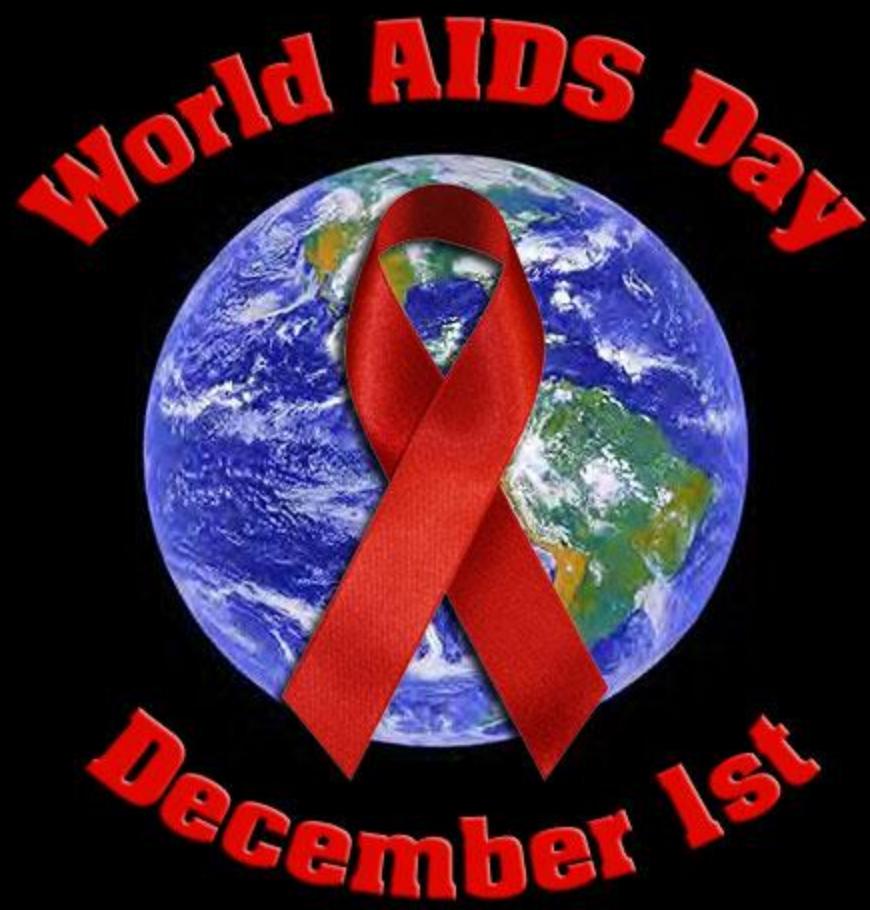
**the
BAD**



**and the
CLASSY**



**MOVEMBER IS BACK.
STARTS EVERYWHERE NOV. 1**









TDK
JAM
Daegu 2011

TDK
JAM
Daegu 2011

FRANCE
TDK
FRA
Daegu 2011

TDK
POL
Daegu 2011

TDK
POL
Daegu 2011

Available Antiretrovirals 2013

NRTIs

Abacavir
Didanosine
Emtricitabine
Lamivudine
Stavudine
Tenofovir
Zidovudine

NNRTIs

Efavirenz
Nevirapine
Etravirine
Rilpivirine

Protease Inhibitors

Atazanavir
Darunavir
Fos-Amprenavir
Indinavir
Lopinavir
Nelfinavir
Ritonavir
Saquinavir
Tipranavir

Other Classes

- Fusion inhibitors
- Enfuvirtide
- R5 Inhibitors
- Maraviroc
- Integrase Inhibitors
- Raltegravir
 - Elvitegravir

STR

Atripla
Eviplera
Stribild

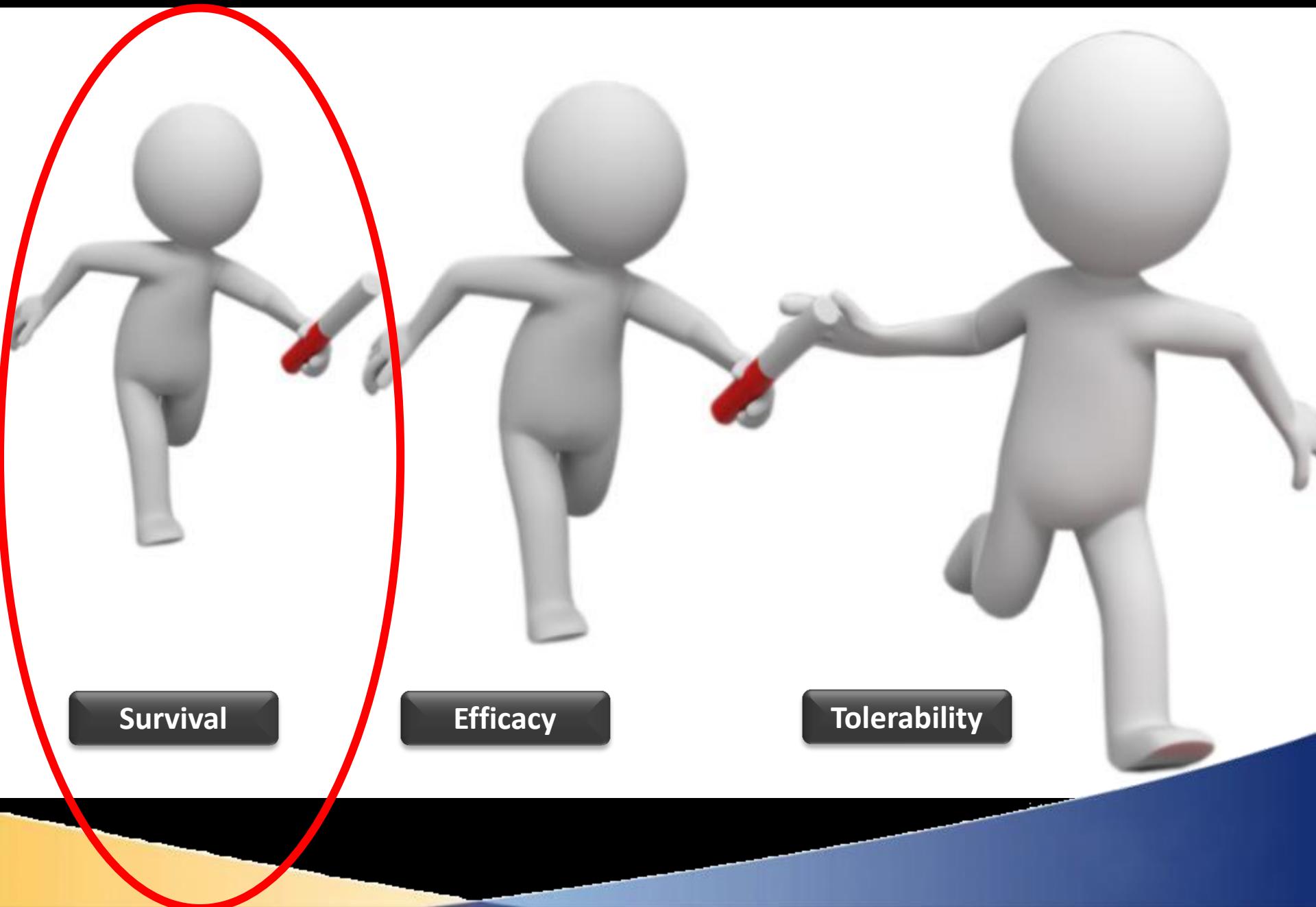




Survival

Efficacy

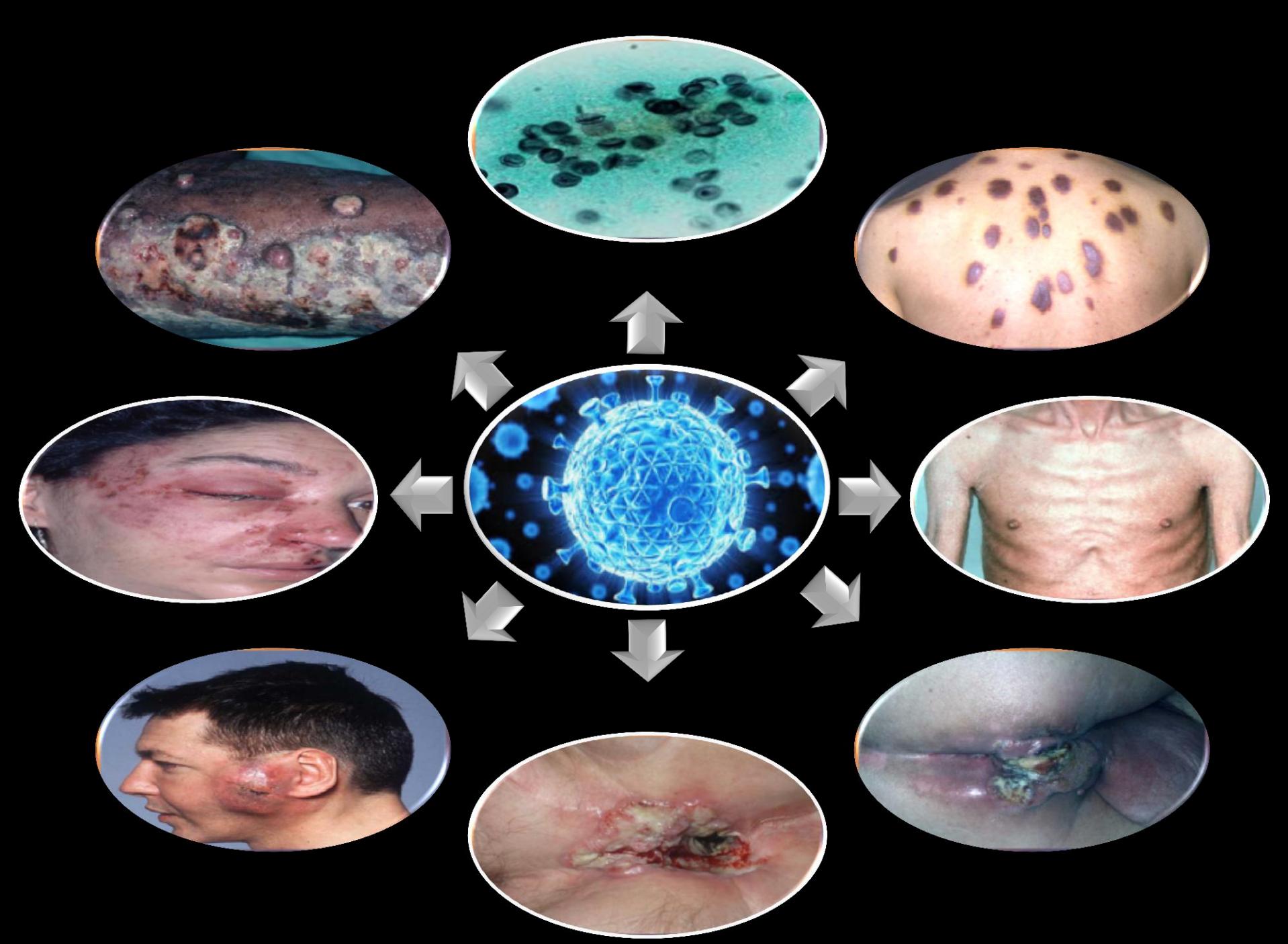
Tolerability

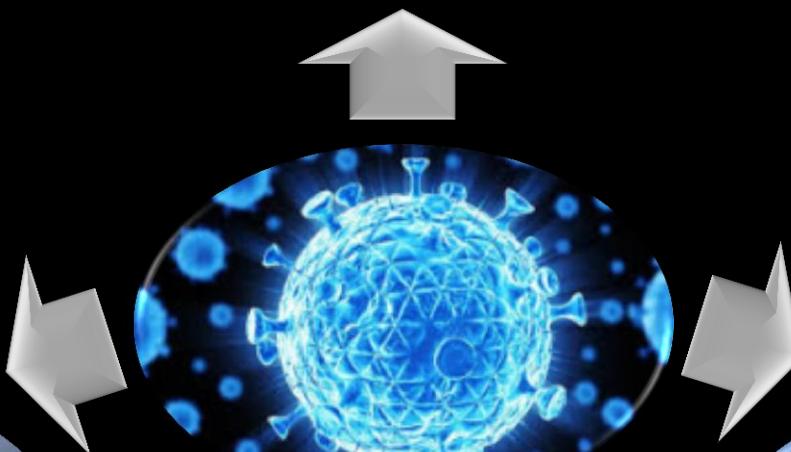
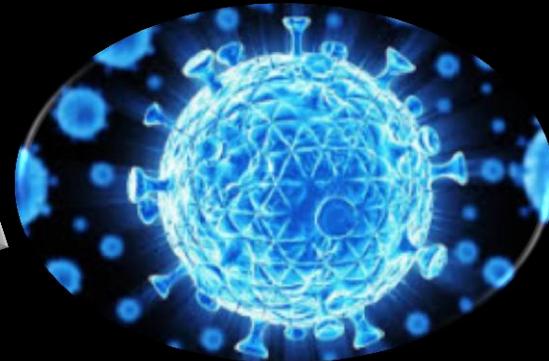


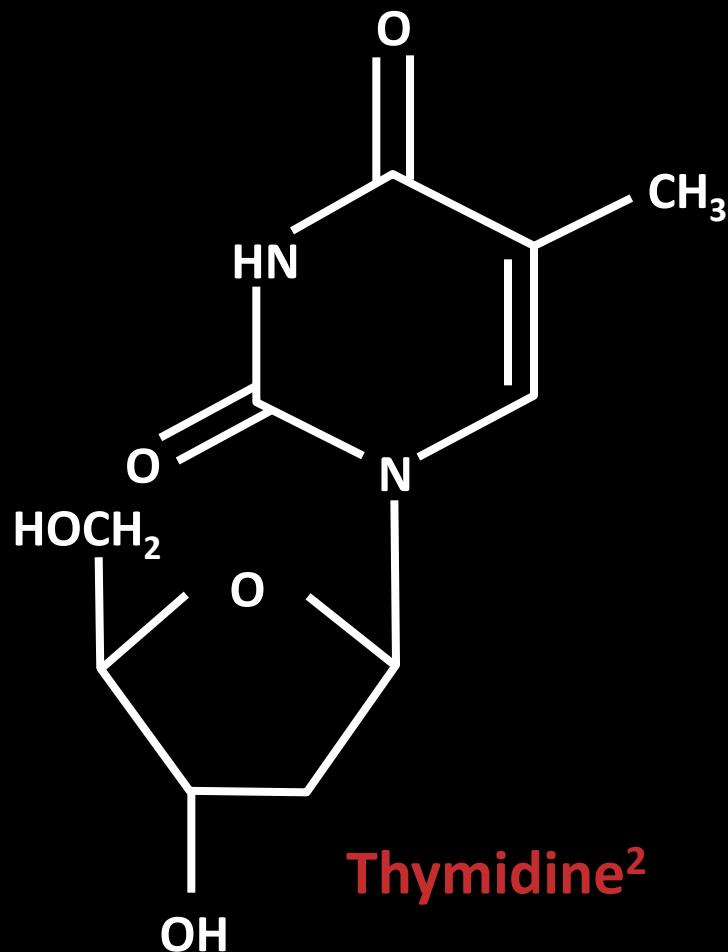
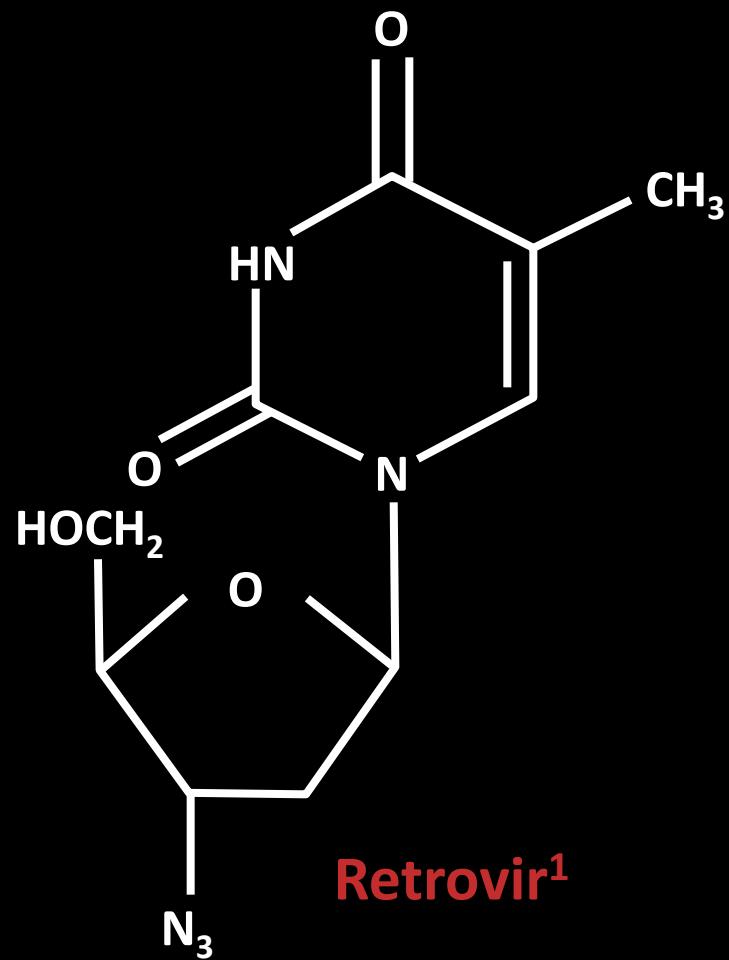
Survival

Efficacy

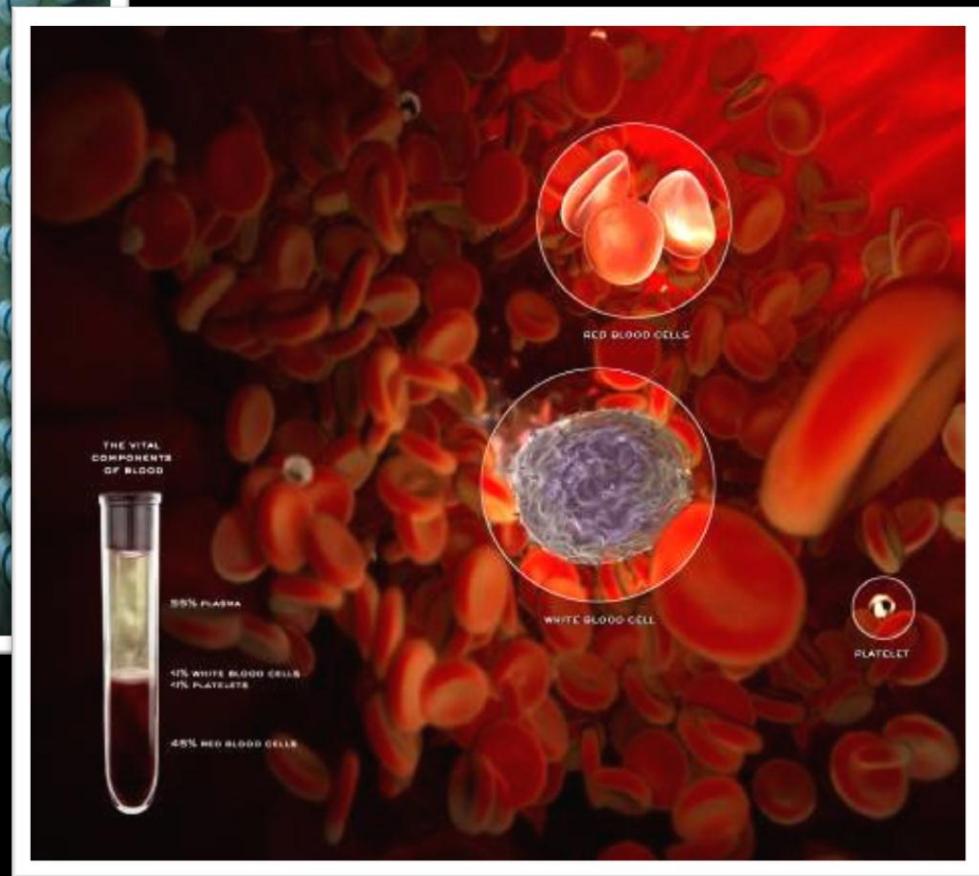
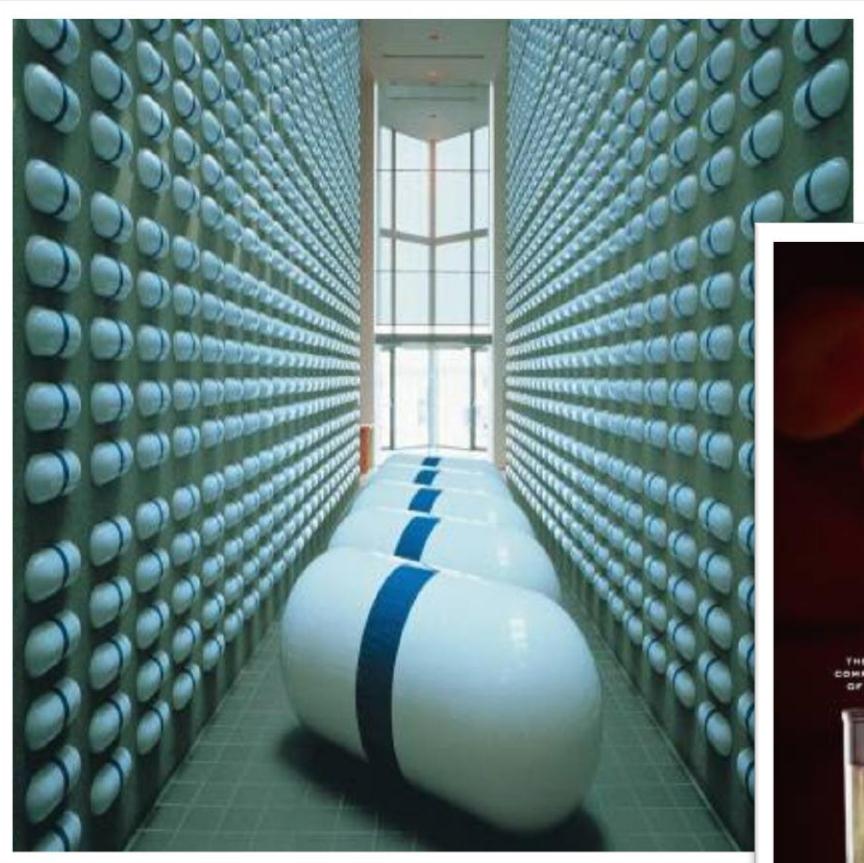
Tolerability

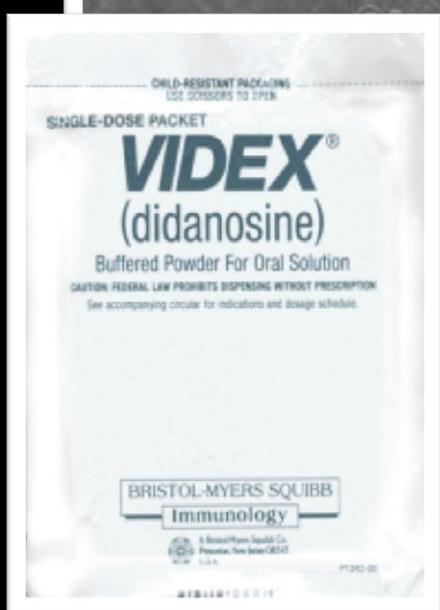




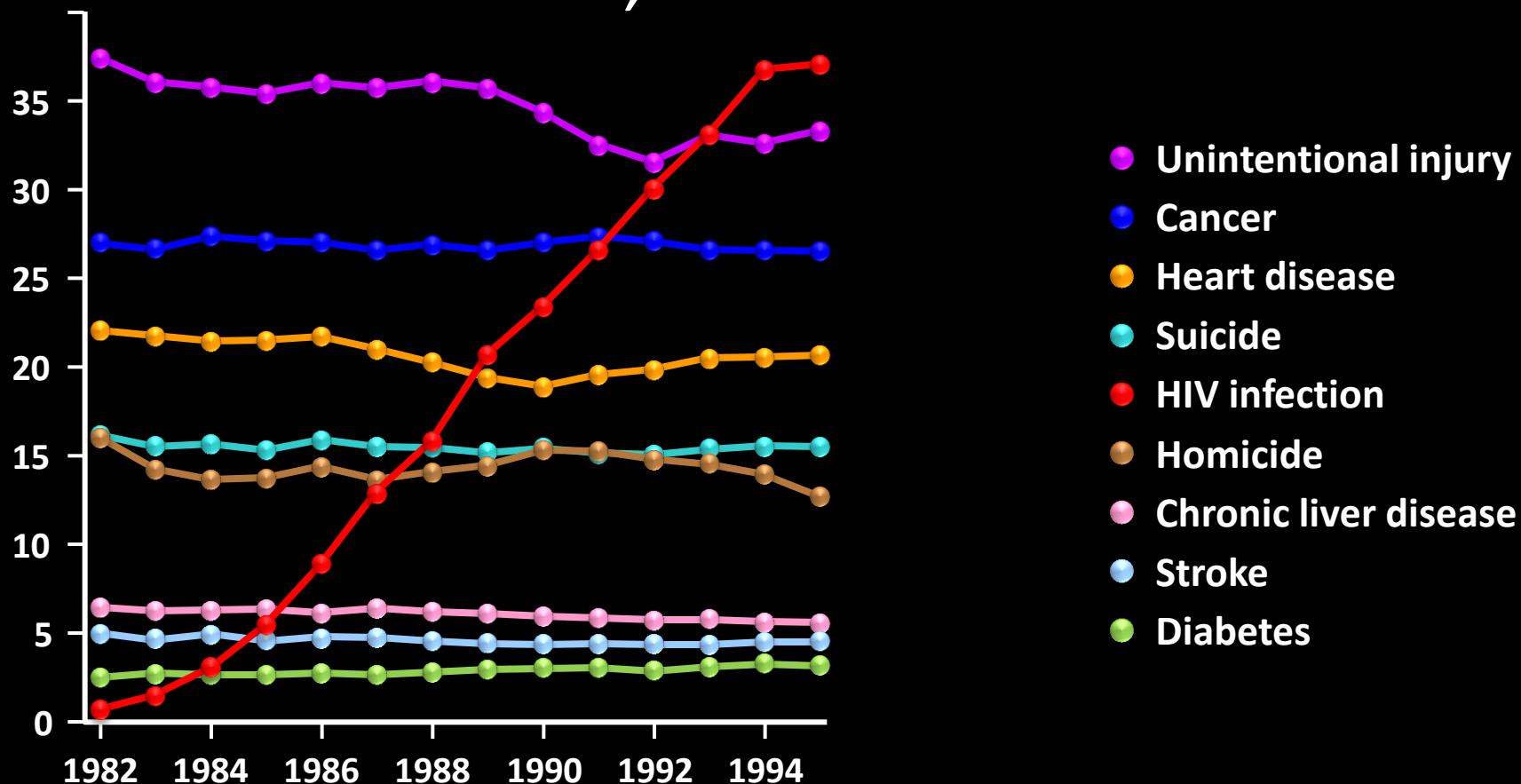


1. US Retrovir Prescribing Information. Revised Sep 2010; 2. Levene PA and Tipson RS. *Science* 1935;81(2091):623–630



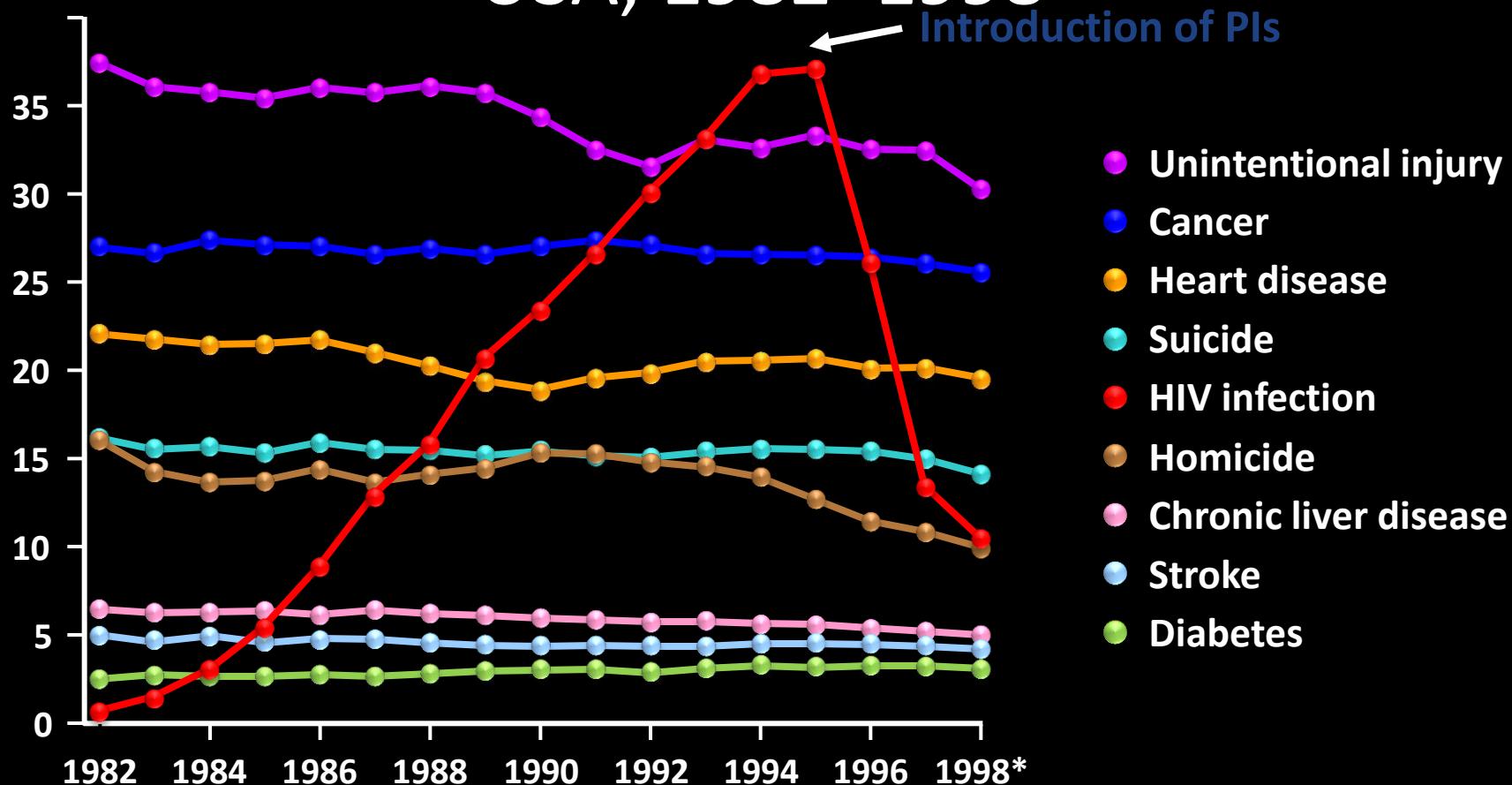


Mortality among persons 25–44 years old, USA, 1982–1995



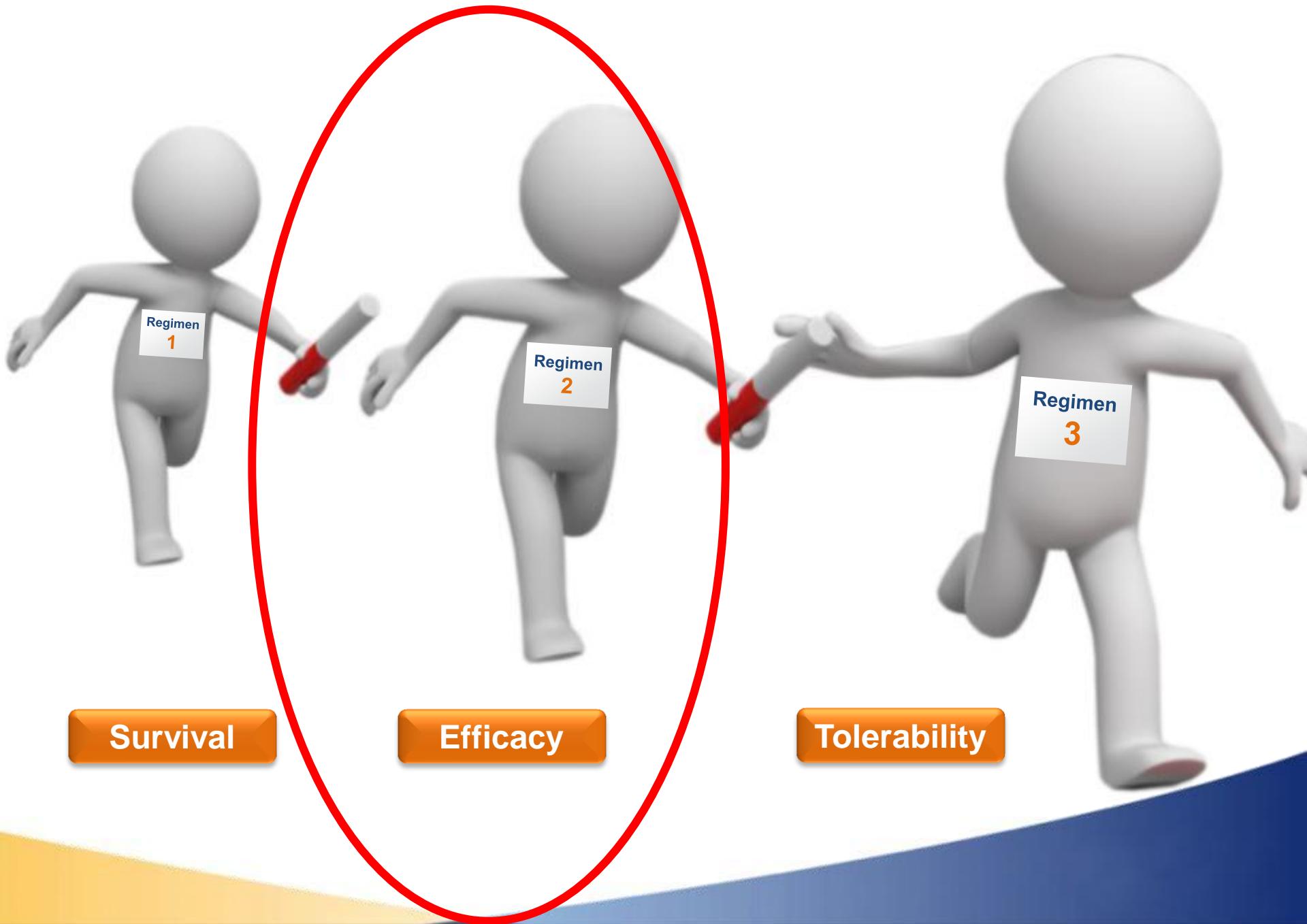
Centers for Disease Control HIV Mortality (through 2005). Available at:
<http://www.cdc.gov/hiv/topics/surveillance/resources/slides/mortality/index.htm>. Accessed June 10, 2009

Mortality among persons 25–44 years old, USA, 1982–1998

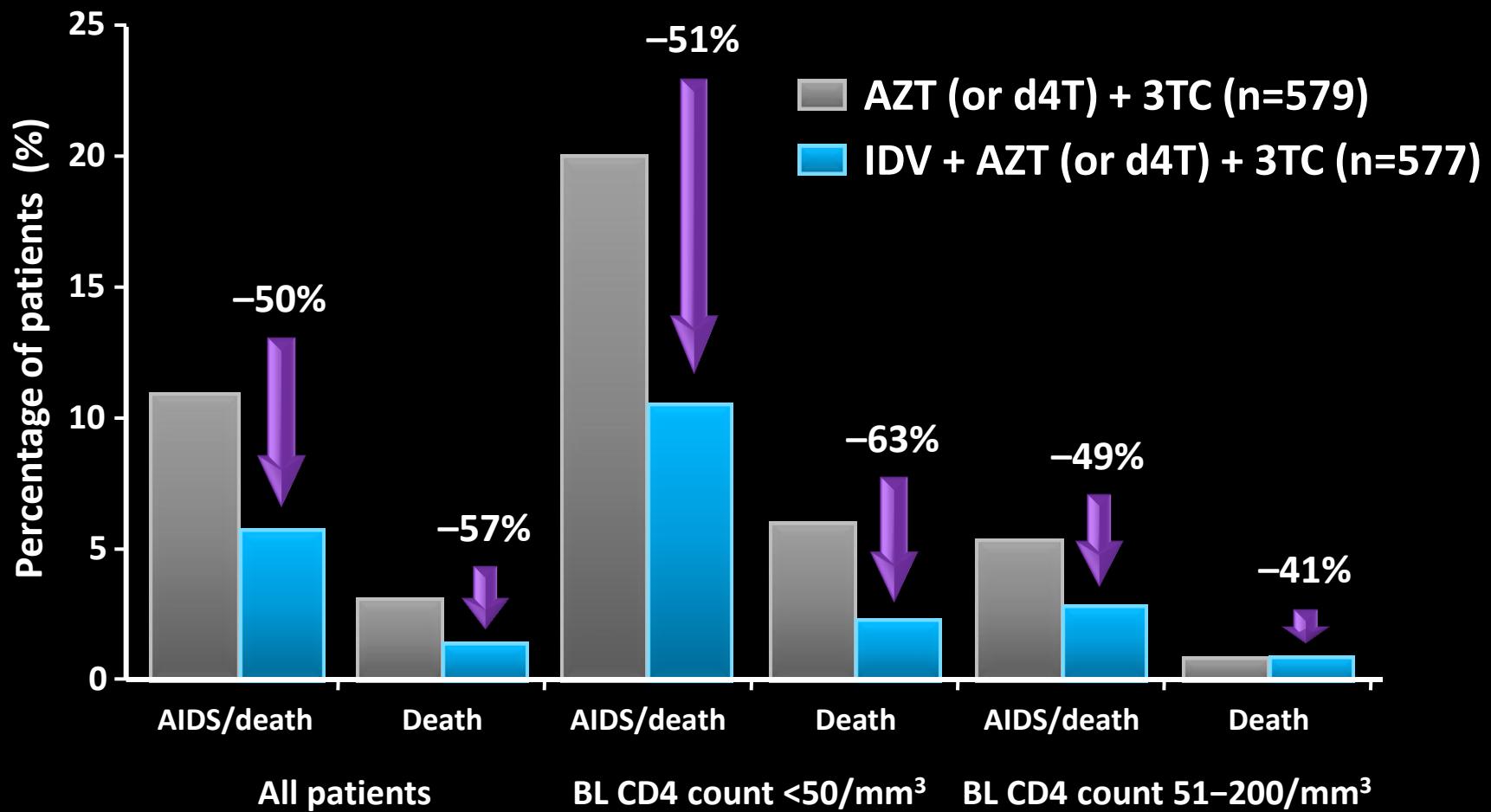


* Preliminary 1998 data

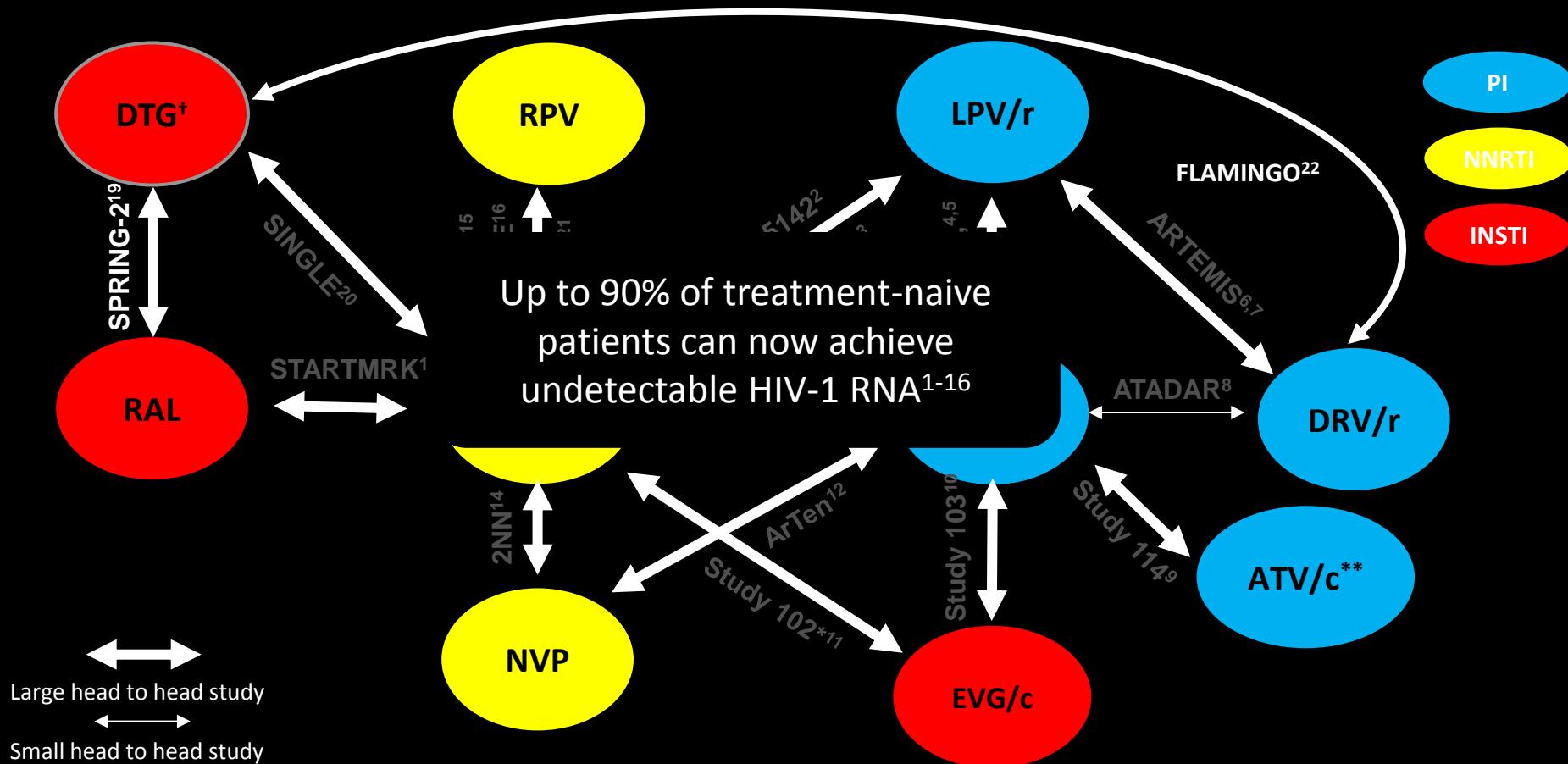
Centers for Disease Control HIV Mortality (through 2005). Available at:
<http://www.cdc.gov/hiv/topics/surveillance/resources/slides/mortality/index.htm>. Accessed June 10, 2009



Improved clinical outcomes: ACTG 320

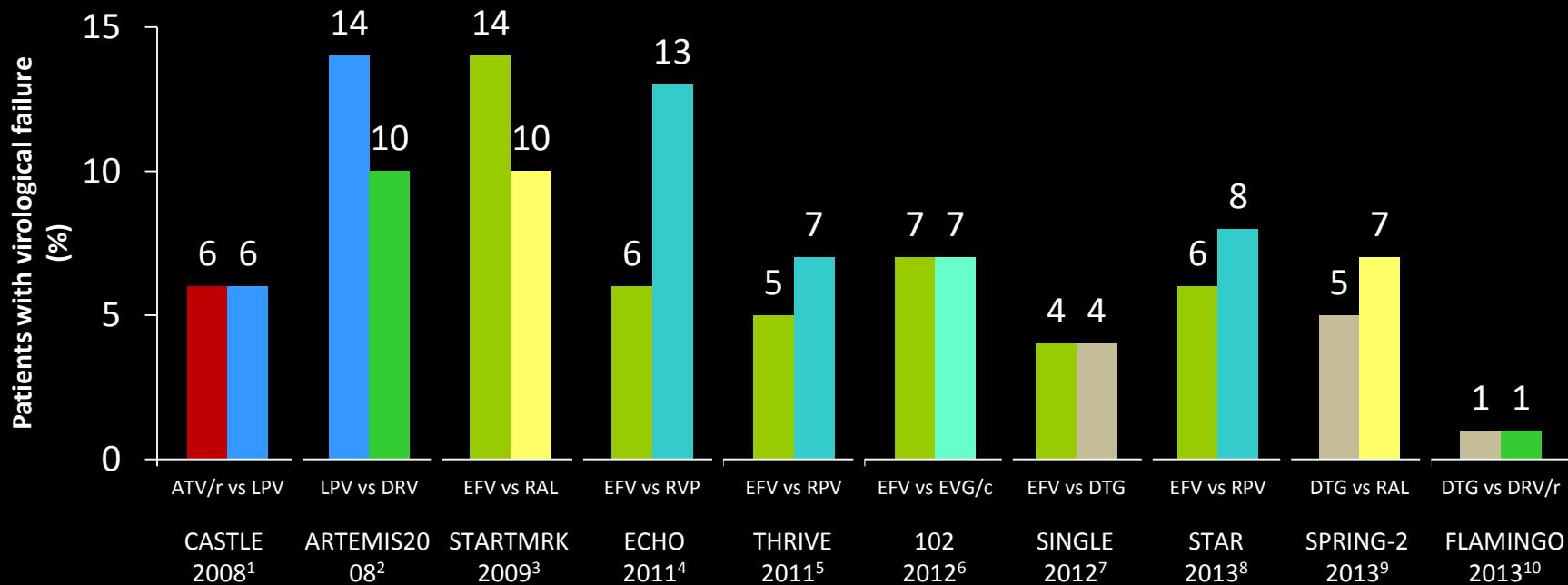


...a potent armamentarium



Evolution of virological failure rates at 48 weeks in recent studies

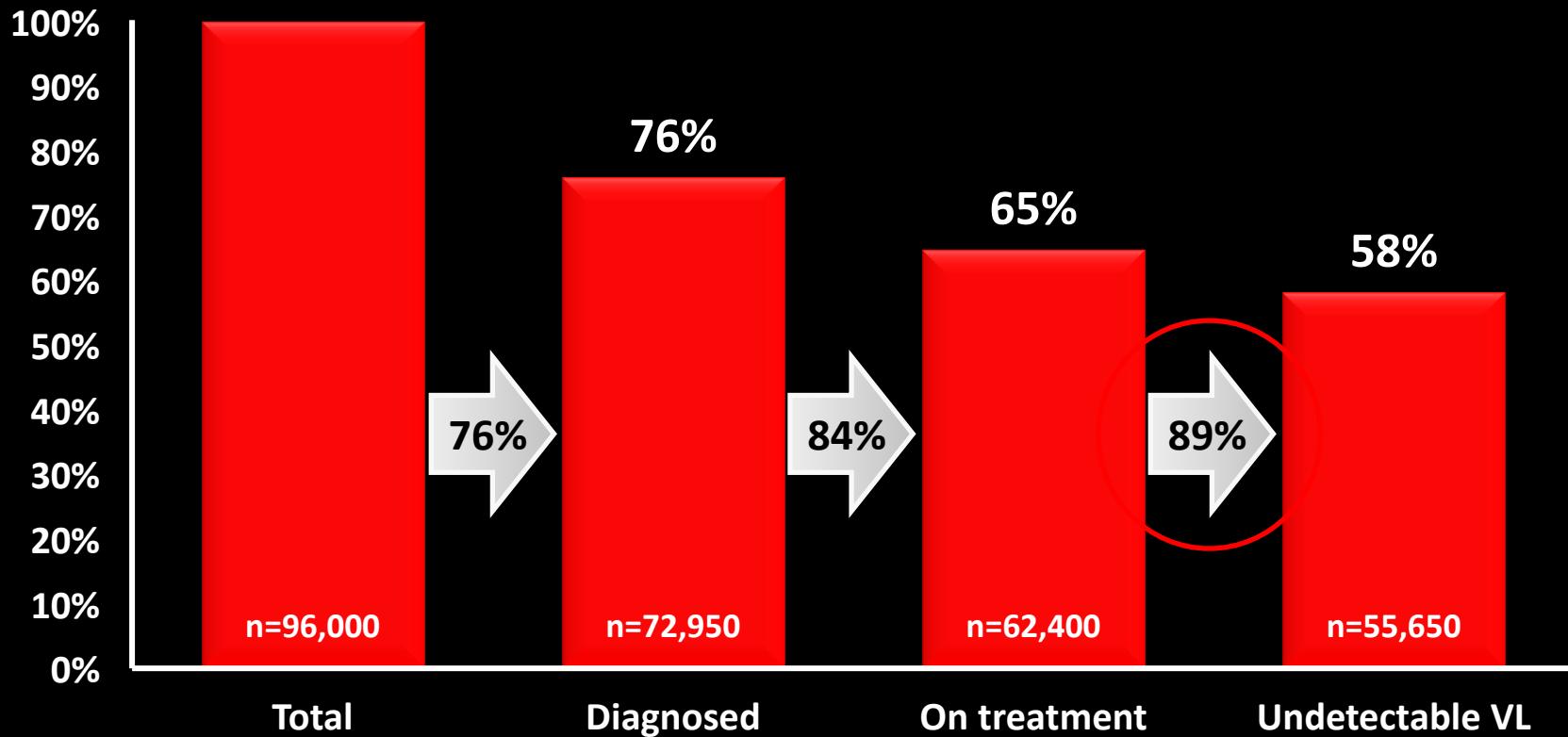
- Virological failure rates have generally decreased over time in recent studies



1. Molina J-M, et al. Lancet 2008;372:646–55. 2. Ortiz R, et al. AIDS 2008;22:1389–97. 3. Lennox JL, et al. Lancet 2009;374:796–806. 4. Molina J-M, et al. Lancet 2011;378:238–46. 5. Cohen CJ, et al. Lancet 2011;378:229–37. 6. Sax PE, et al. Lancet 2012;379:2439–48. 7. Walmsley S, et al. ICAAC 2012, San Francisco, USA. Oral abstract H-556b http://www.natap.org/2012/ICAAC/ICAAC_06.htm. 8. Cohen C et al. HIV11 2012. Oral presentation O425. URL: http://natap.org/2012/InterHIV/InterHIV_15.htm. Accessed 1 Nov 2013. 9. Raffi et al. Lancet. 2013;381:735-43. 10. Feinberg J et al. ICAAC 2013. Abstract H-1464a. Available at <http://www.icaaconline.com/php/icaac2013abstracts/start.htm>

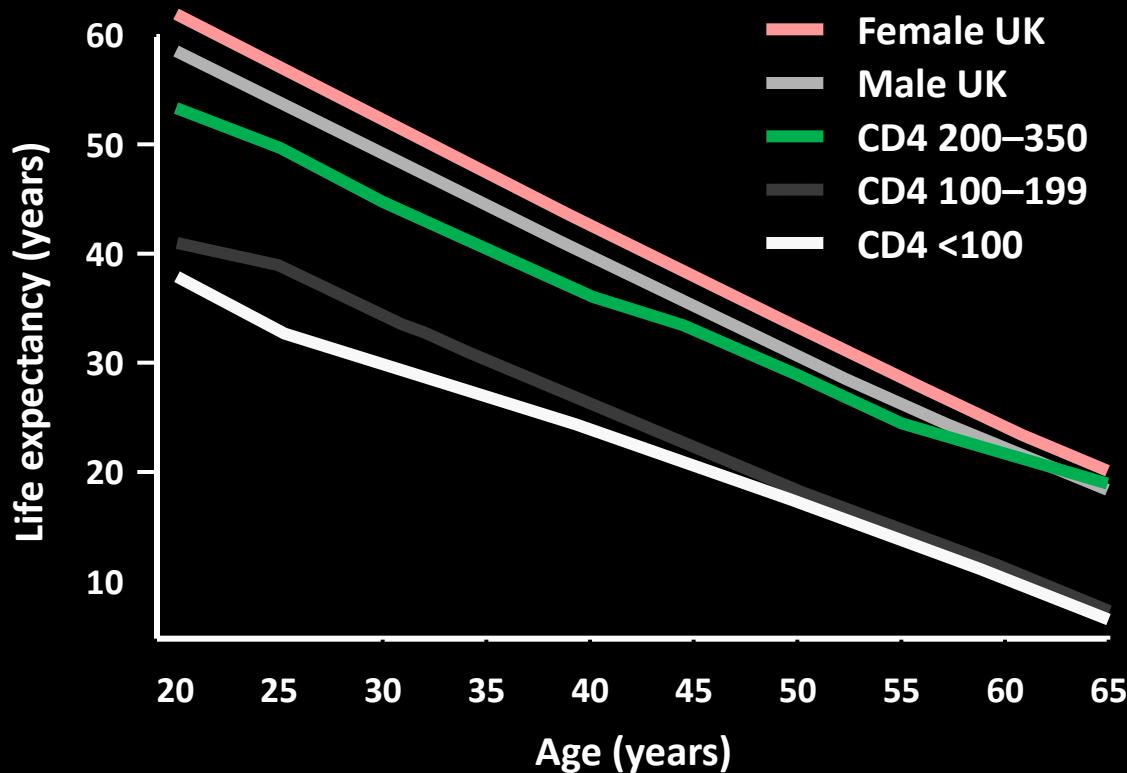
Continuum of care

Persons living with HIV in the UK 2011



UK CHIC – Life expectancy

Life expectancy by CD4 count compared with UK population



LE at exact age 20 years:
1996- 2008

UK women	61.6 yrs
UK men	57.8 yrs
HIV+ women	50.2 yrs
HIV+ men	39.5 yrs

1996–99 HIV+	30.0 yrs
2006–08 HIV+	45.8 yrs

Start triple ART post 2000	
CD4 200–350	53.4 yrs
CD4 100–199	41.0 yrs
CD4 <100	37.9 yrs

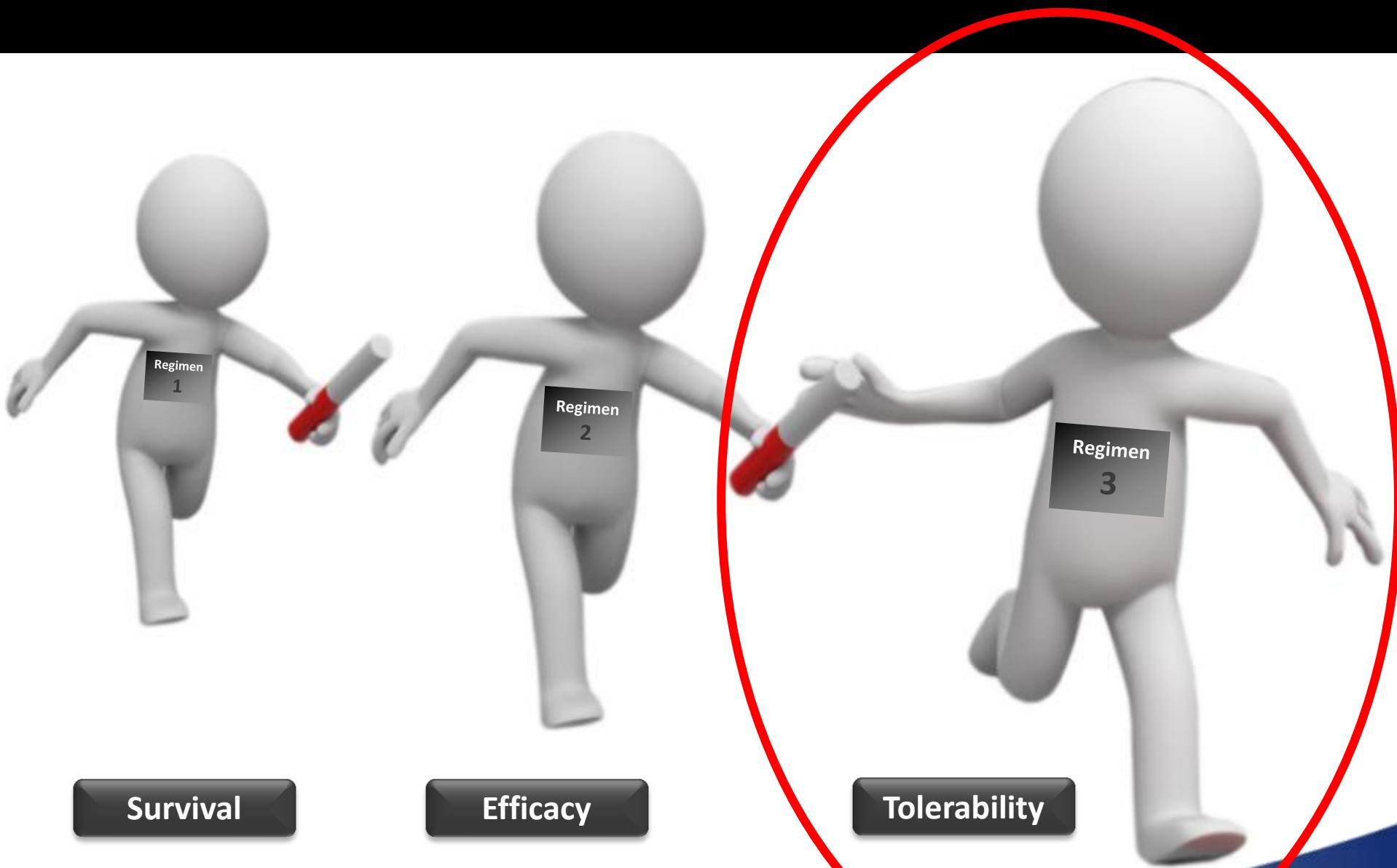
Impact on life expectancy of late diagnosis and treatment of HIV-1 infected individuals:
UK CHIC M May, M Gompels, C Sabin for UK CHIC. HIV10 Glasgow abstract 1629596





THE GRAYING OF AIDS

*stories from an
aging epidemic*



Survival

Efficacy

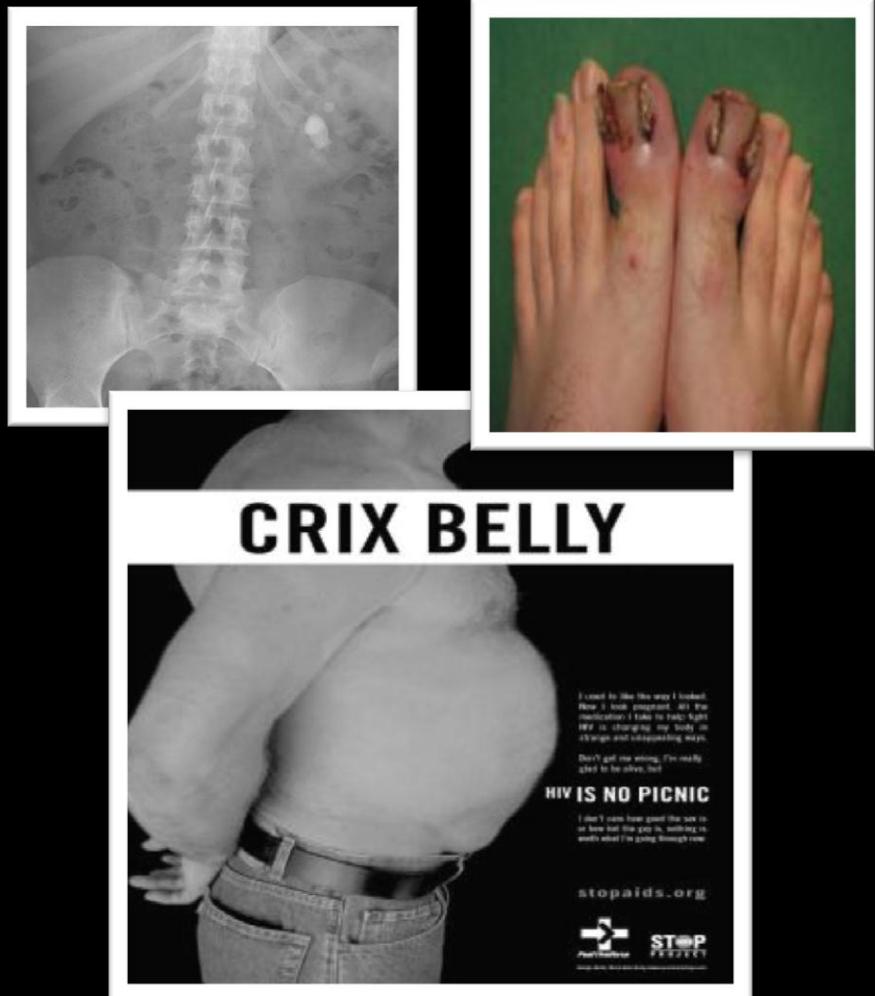
Tolerability

QUALITY

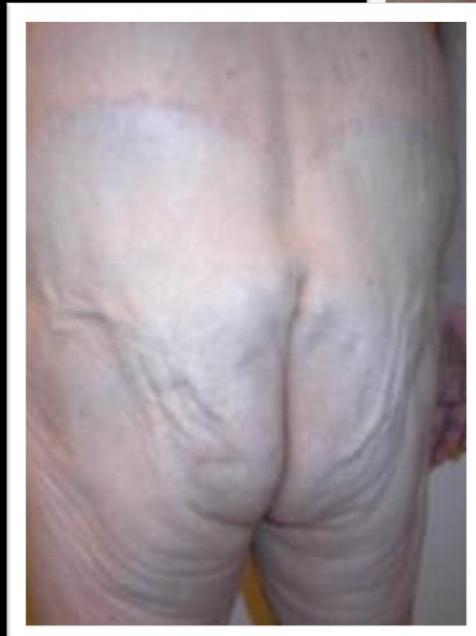
QUANTITY

Toxicity of first generation PIs

- Nausea
- Diarrhoea
- Metabolic disturbances
- Body shape changes
- Paraesthesia
- Dysgeusia



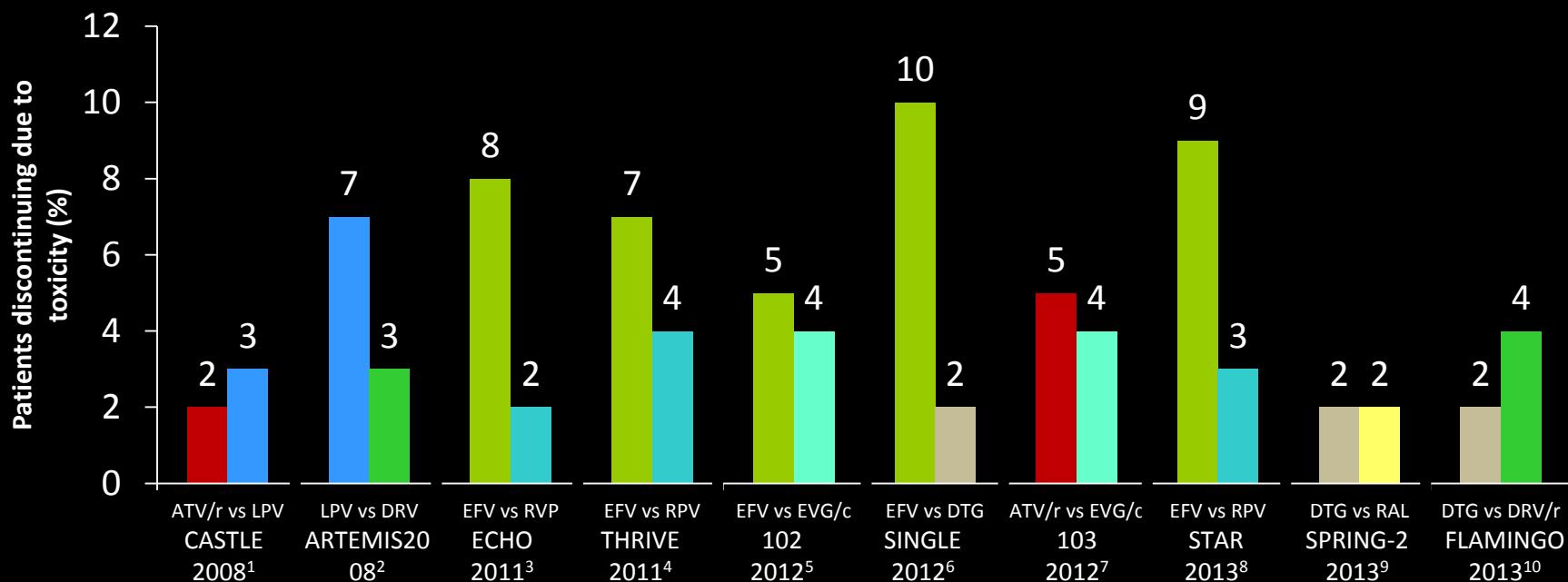
And nucleosides were associated
with.....



Resulting in.....



Discontinuations due to toxicity over time



1. Molina J-M, et al. Lancet 2008;372:646–55. 2. Ortiz R, et al. AIDS 2008;22:1389–97. 3. Molina J-M, et al. Lancet 2011;378:238–46. 4. Cohen CJ, et al. Lancet 2011;378:229–37. 5. Sax PE, et al. Lancet 2012;379:2439–48. 6. Walmsley S, et al. ICAAC 2012, San Francisco, USA. Oral abstract H-556b http://www.natap.org/2012/ICAAC/ICAAC_06.htm. 7. DeJesus E, et al. Lancet 2012;379:2429–38. 8. Cohen C et al. HIV11 2012. Oral presentation O425. URL: http://natap.org/2012/interHIV/InterHIV_15.htm. Accessed 1 Nov 2013. 9. Raffi et al. Lancet. 2013;381:735–43. 10. Feinberg J et al. ICAAC 2013. Abstract H-1464a. Available at <http://www.icaaconline.com/php/icaac2013abstracts/start.htm>

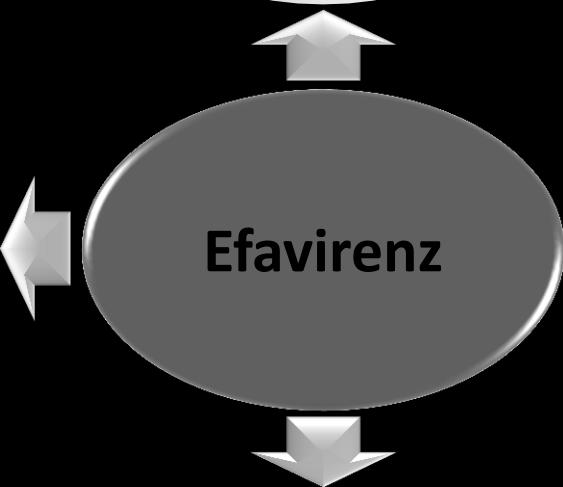
Guideline recommendations for first-line treatment of naïve patients



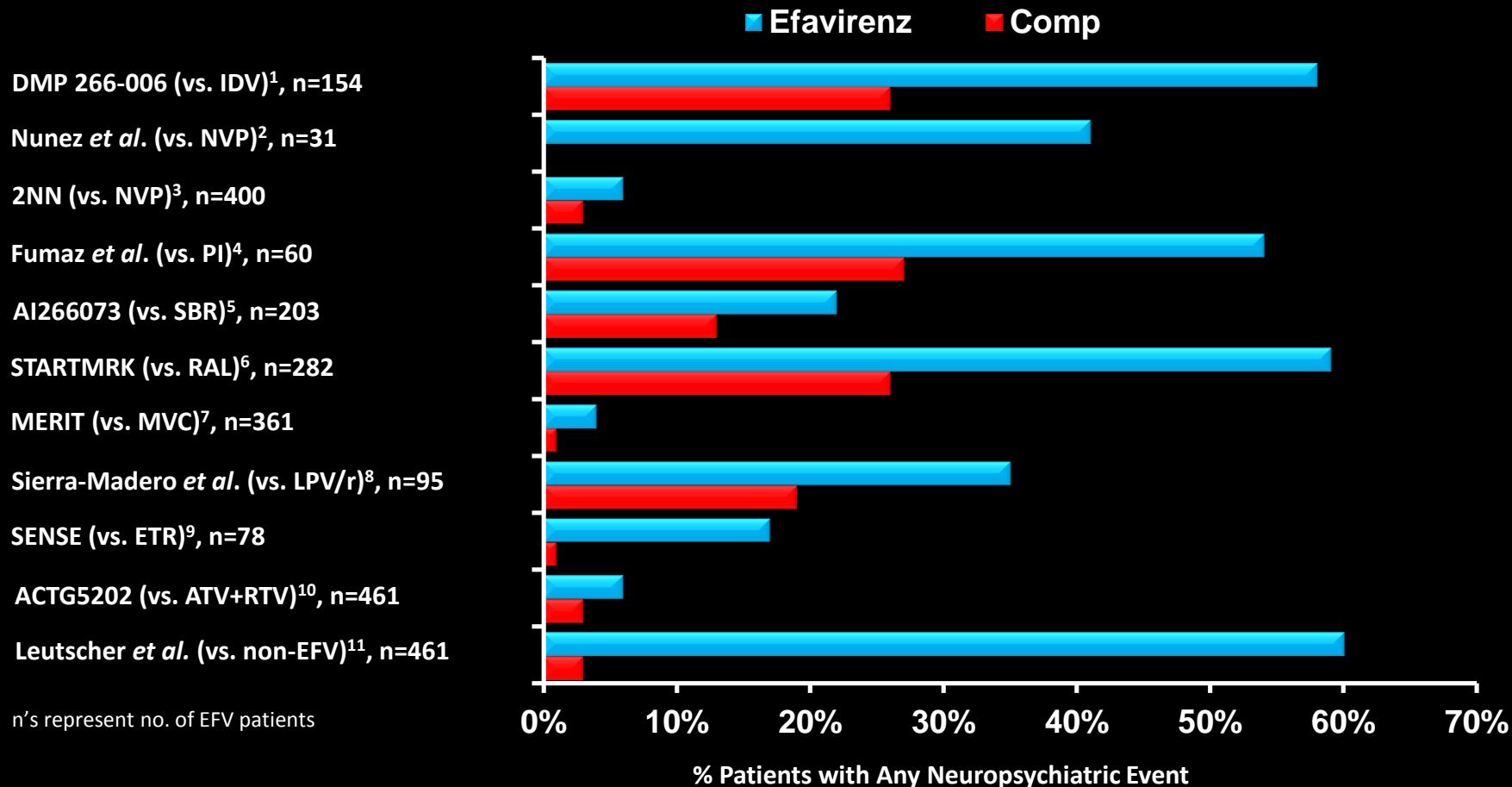
NRTI					
TDF/FTC or 3TC	X	X	X	X	X
ABC/3TC	X		X		
NNRTI					
EFV	X	X	X	X	X
RPV*			X		
PI					
ATV/r	X	X	X	X	
DRV/r	X	X	X	X	
II					
RAL	X	X	X	X	
DTG**		X			
EVG/COBI		X		X	

<http://aidsinfo.nih.gov/guidelines> Accessed on 11/14/2013
 at <http://www.europeanaidsc clinicalsociety.org/guidelines.asp>
<http://www.who.int/hiv/pub/guidelines/artadultguidelines.pdf>

Efavirenz



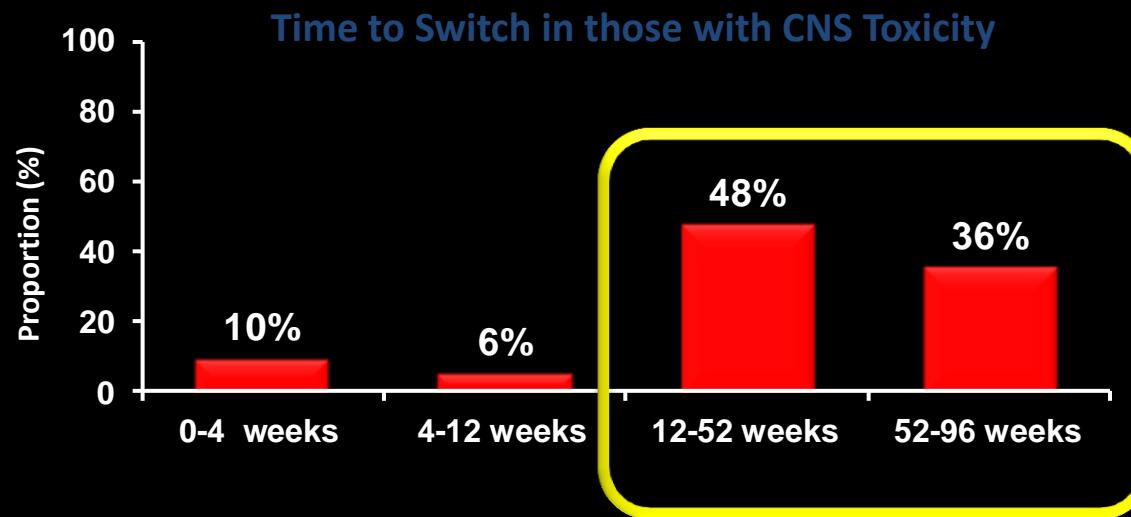
EFV: Cross-study comparison of the overall incidence of neuropsychiatric adverse events



Post-approval, Efavirenz-associated CNS toxicity has been consistently reported in both randomized clinical trials and cohort studies

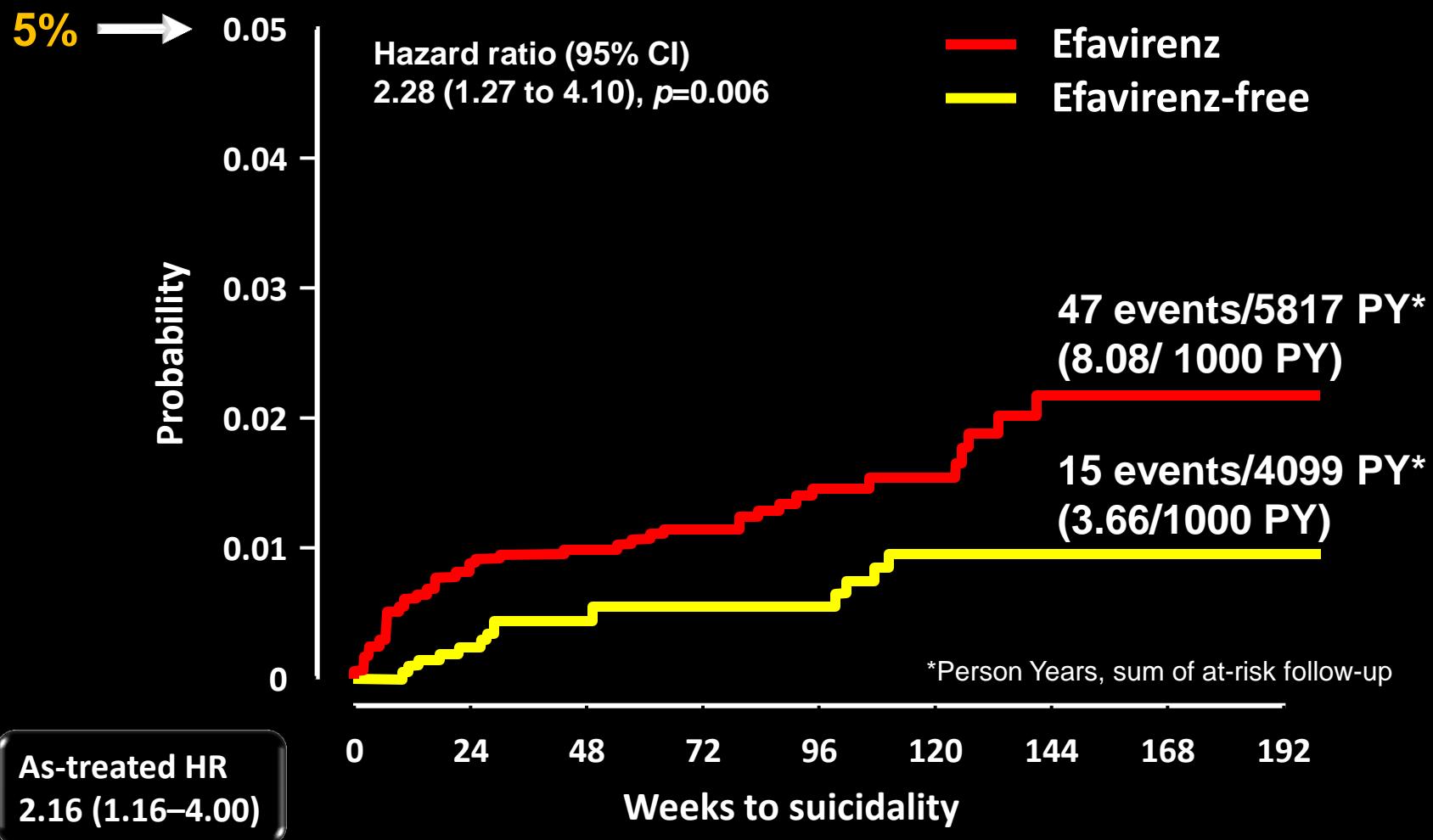
Evolution of ARV therapy

Persistent neuropsychiatric AEs lead to late discontinuation of
EFV/FTC/TDF STR



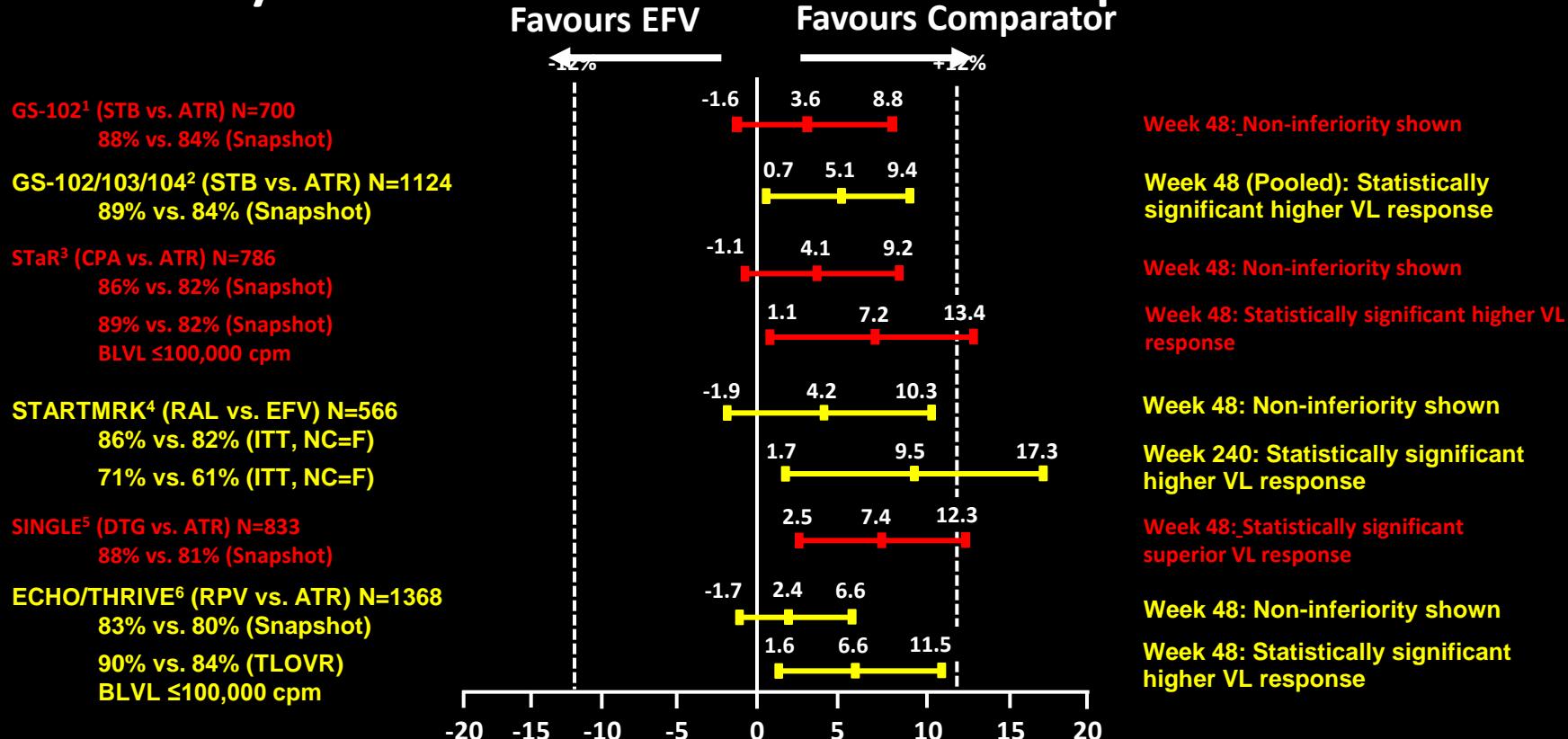
The majority of cases of CNS toxicity leading to treatment modification occurred after having been established on EFV/FTC/TDF STR for more than 3 months

Time to suicidality, primary analysis



A new era in HIV treatment

Efficacy: newer treatments outperform EFV



Newer ARVs have demonstrated higher rates of virologic suppression compared to EFV-based regimens in HIV-1 infected ART-naïve patients

1. Sax P, et al. Lancet 2012;379:2429-38
2. Ward D, et al. ICAAC 2012; San Francisco, CA. Oral H-555
3. Cohen C, et al. HIV-11 2012; Glasgow. O425; Data on File

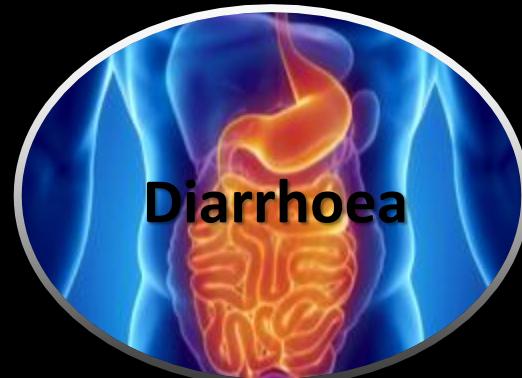
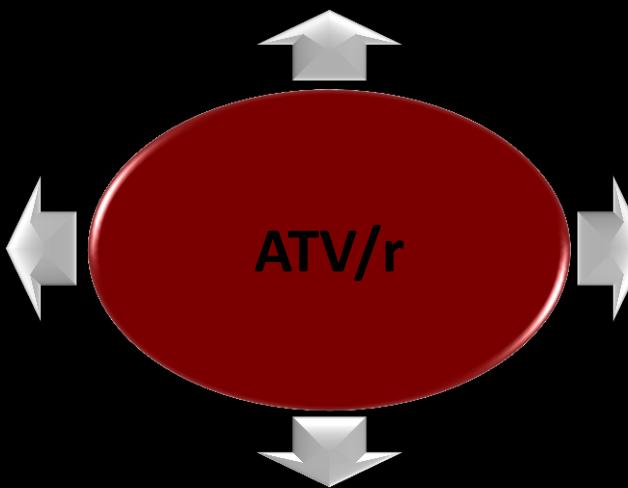
4. Rockstroh J, et al. IAC 2012; Washington, DC. LBPE019
5. Walmsley S, et al. ICAAC 2012; San Francisco, CA. Oral H-556b
6. Cohen C, et al. JAIDS 2012;60:33-42

Tolerability: Newer ARVs outperform EFV

Incidence of specific AEs of interest (%)

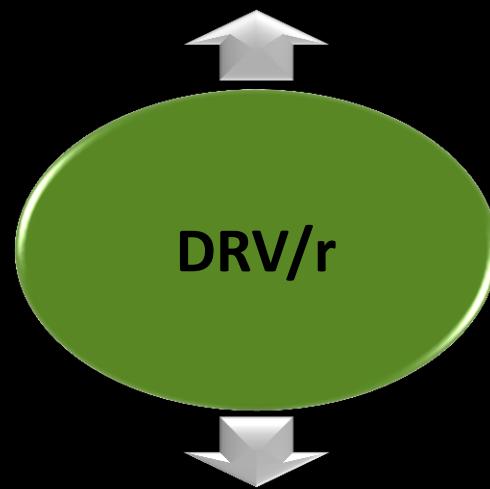
Study	Comparator	EFV Pts, n	Dizziness		Insomnia		Abnormal Dreams		Rash		FU Weeks
			EFV	Comp	EFV	Comp	EFV	Comp	EFV	Comp	
GS-102 ¹	EVG/COBI	352	24	7	14	9	27	15	12	6	48
STaR ²	RPV	392	22	7	14	10	25	6	12	6	48
STARTMRK ³	RAL	284	35	8	8	8	13	7	8	1	240
SINGLE ⁴	DTG	419	35	9	10	15	17	7	14	3	48
ECHO/THRIVE ^{5,6}	RPV	682	28	10	8	8	13	9	14	3	48

Randomized, controlled trials in ART-naïve patients have shown newer ARVs to be associated with a lower incidence of neuropsychiatric symptoms and rash compared with EFV





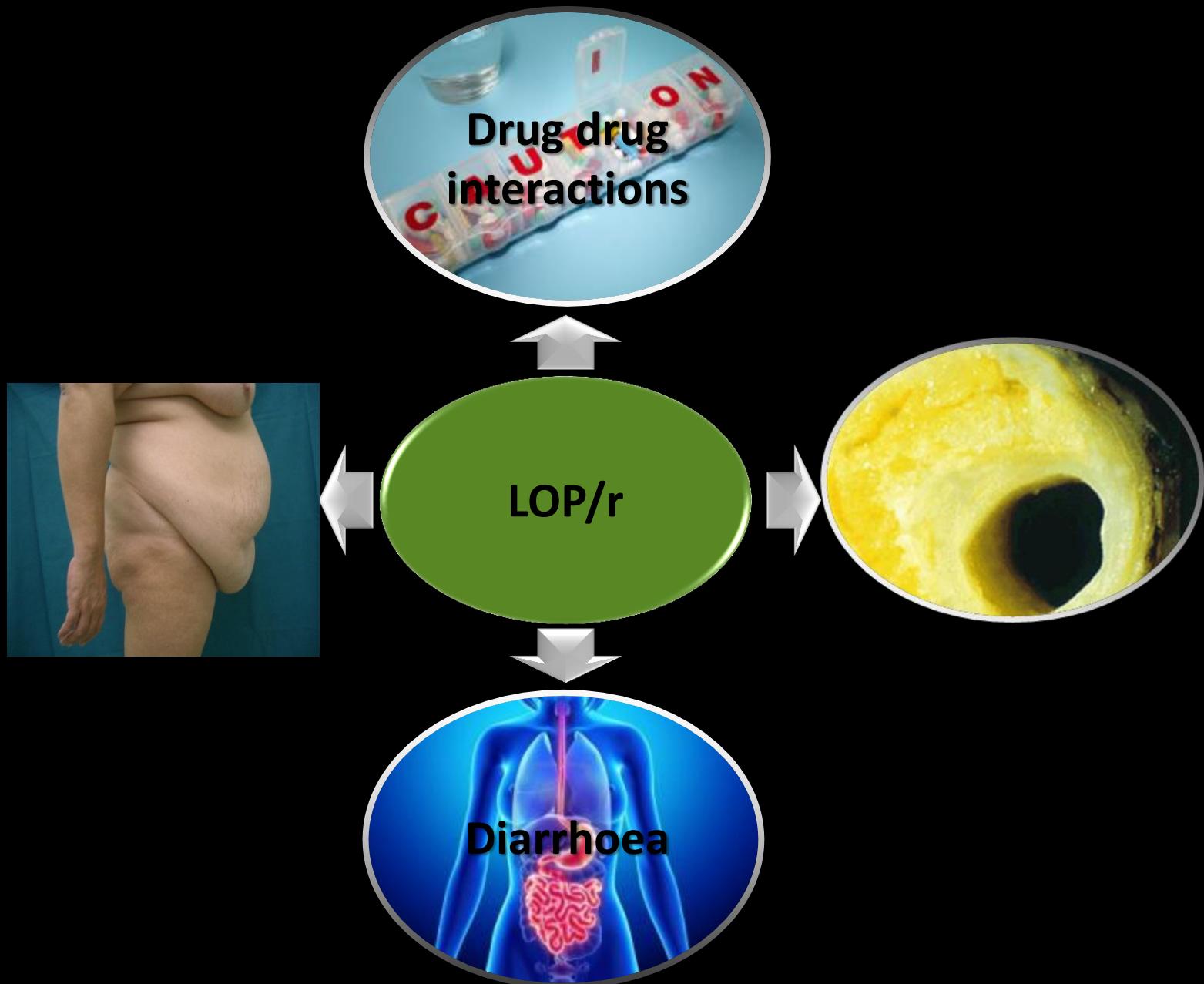
Drug drug
interactions

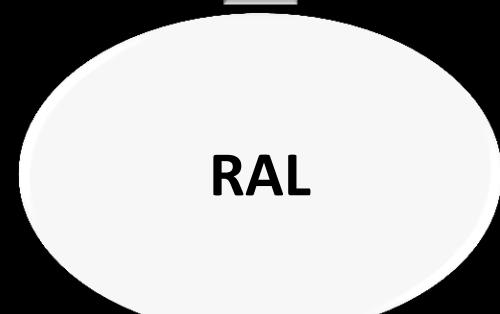


DRV/r

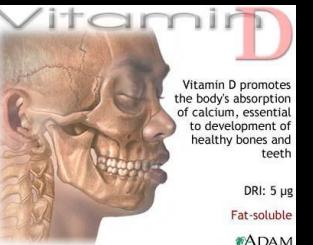
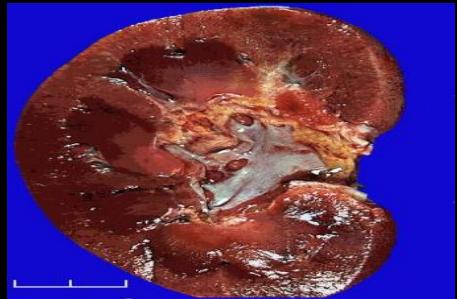
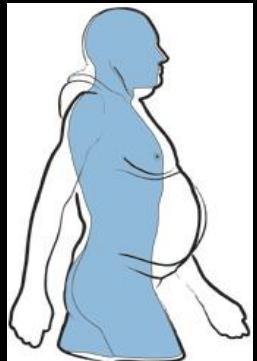
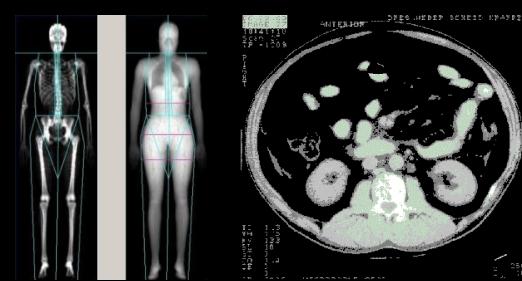


Diarrhoea





Dress



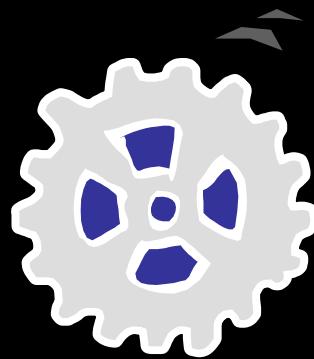


Toxicities: delayed recognition

Drug / class	FDA approval	Toxicity	Strong signal	Delay (years)
Zidovudine	1987	lipoatrophy	1999	12
Stavudine	1994	lipoatrophy	1999	5
Nevirapine	1996	hepatitis / rash at higher CD4	2005	9
PIs	1996-	heart attack	2003	7
Efavirenz	1998	suicidality	2013	15
Abacavir	1998	heart attack	2008	10
Tenofovir	2001	kidney disease	2006	5
Tenofovir	2001	fracture	2013	12
Raltegravir	2007	myopathy	2012	5

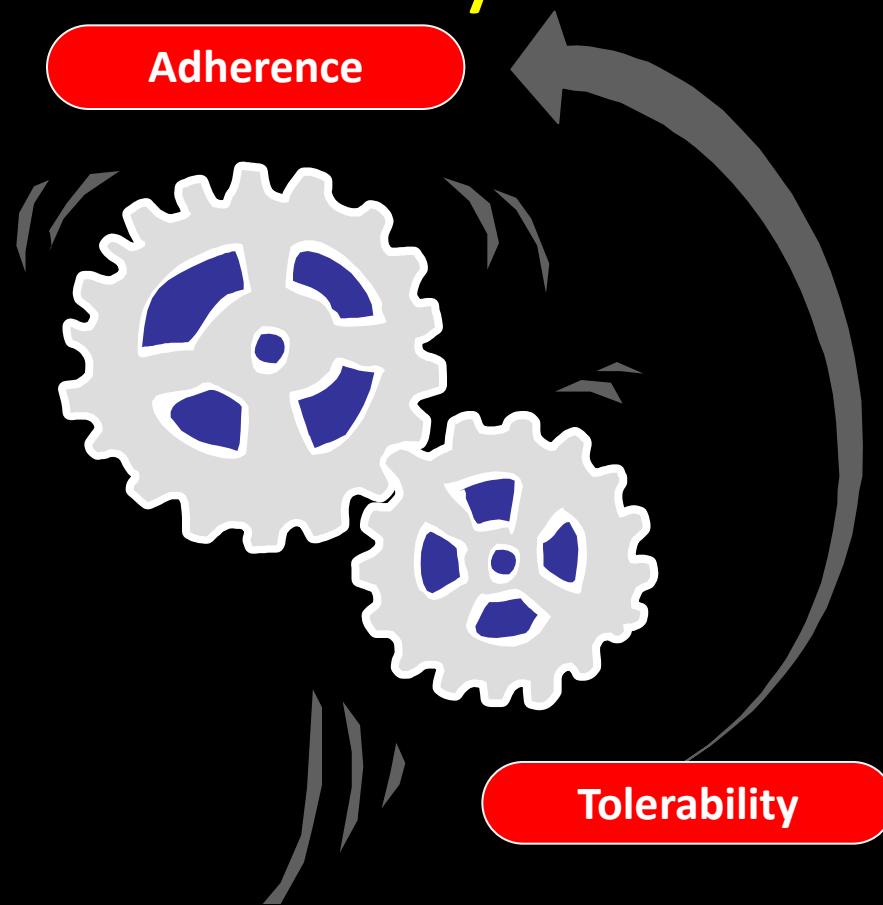
Saint-Marc et al, AIDS 1999; Lundgren et al, NEJM 2003; D:A:D Study Group, Lancet 2008
Cooper et al, Clin Infect Dis 2010; Bedimo et al, AIDS 2012; Lee et al, JAIDS 2013; Mollan et al, IDSA 2013

Tolerability drives adherence, which
drives efficacy

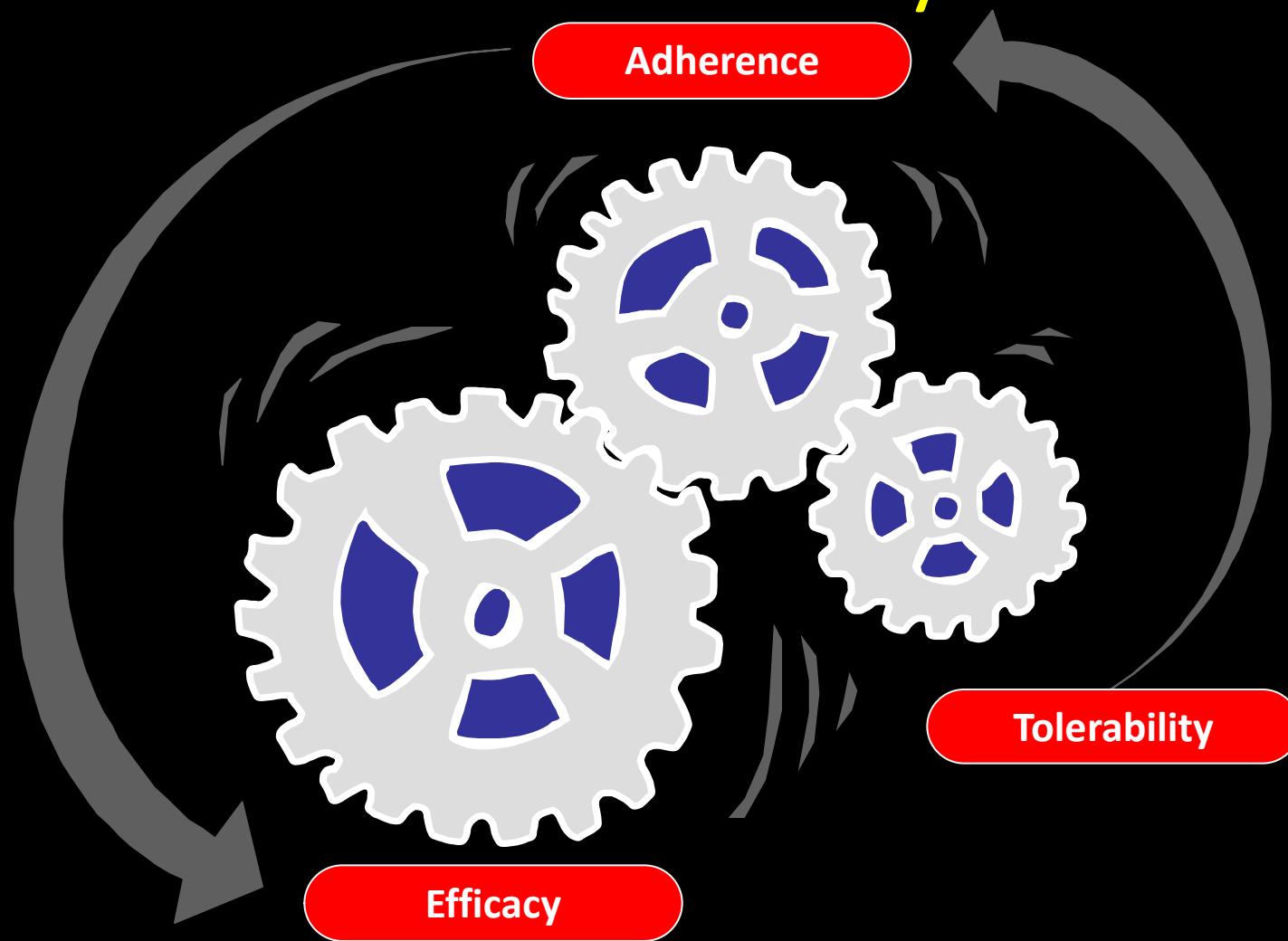


Tolerability

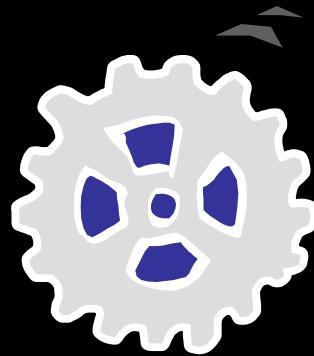
Tolerability drives adherence, which drives efficacy



Tolerability drives adherence, which drives efficacy

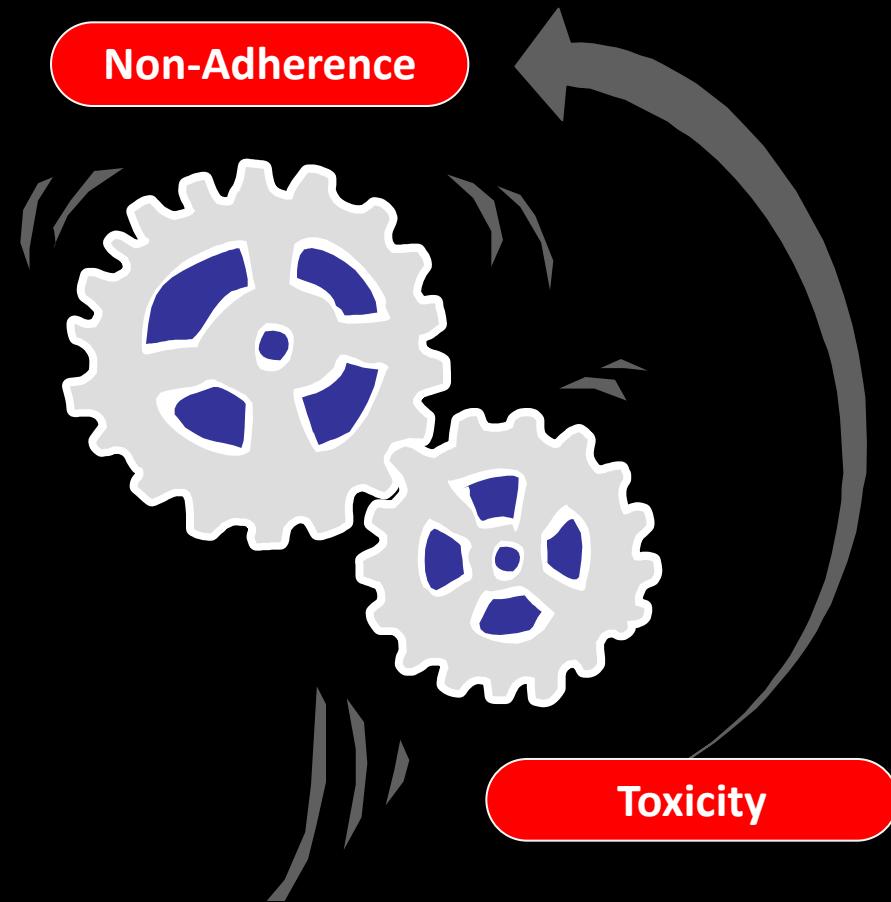


Toxicity drives non-adherence, which
drives failure

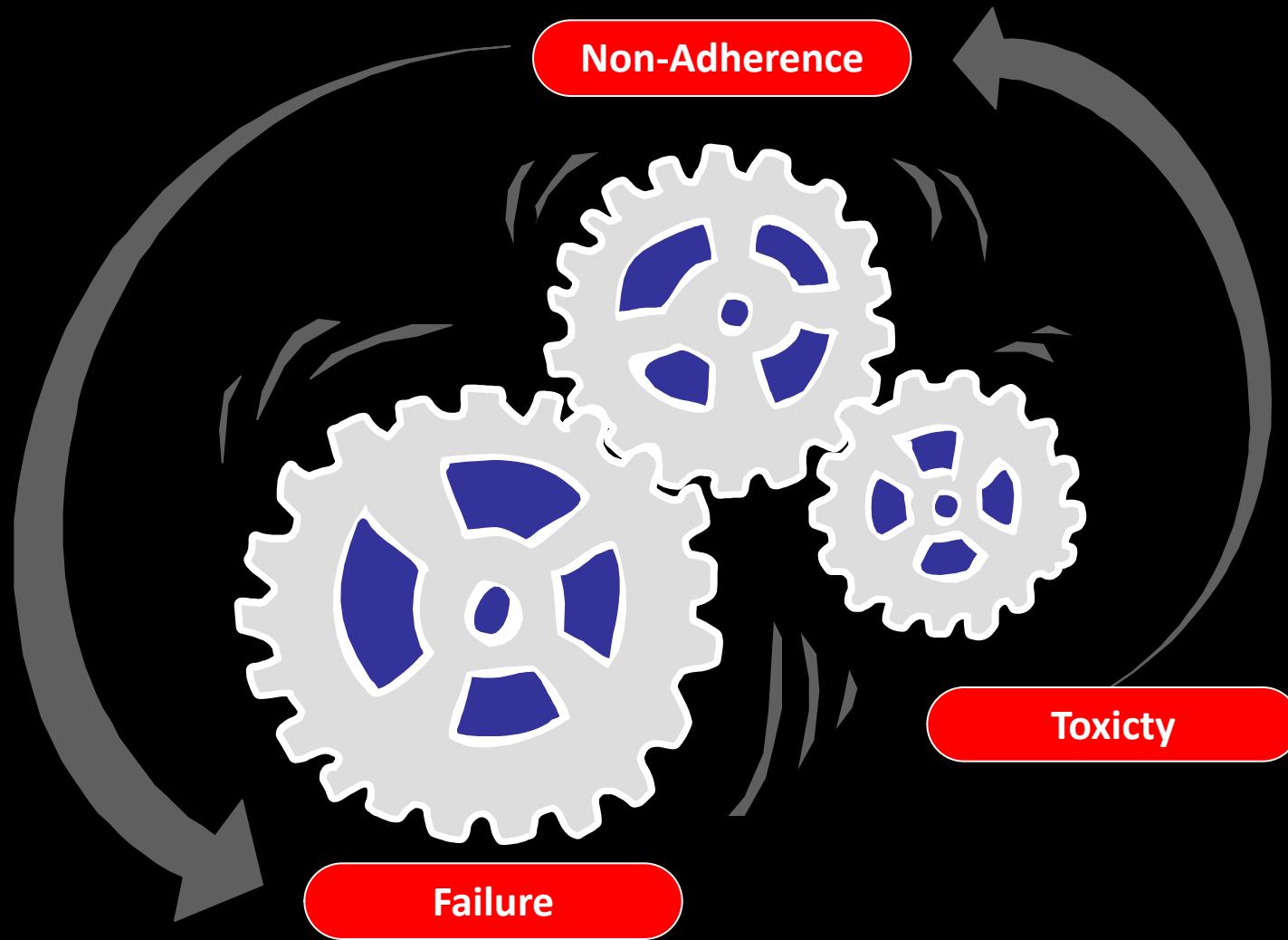


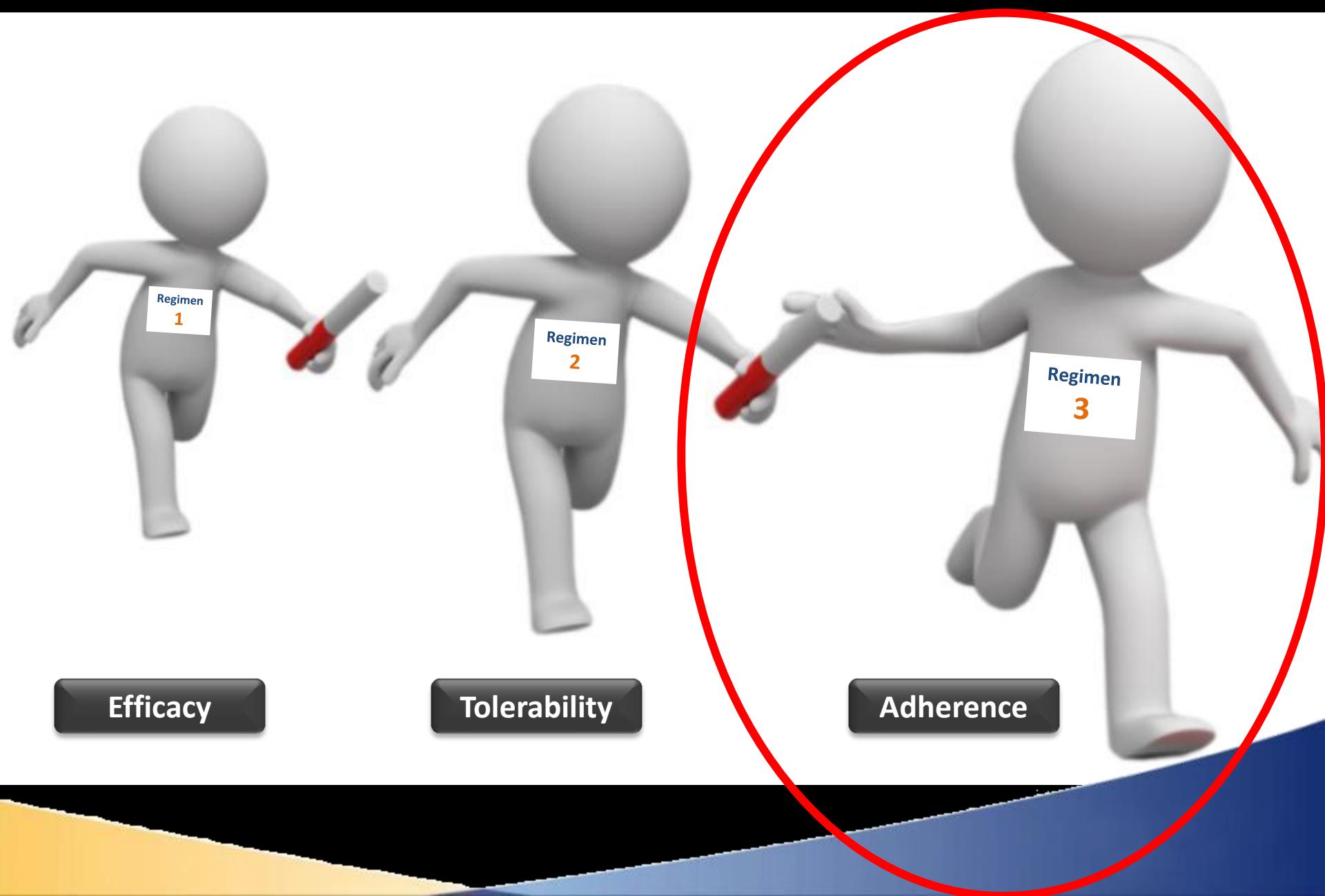
Toxicity

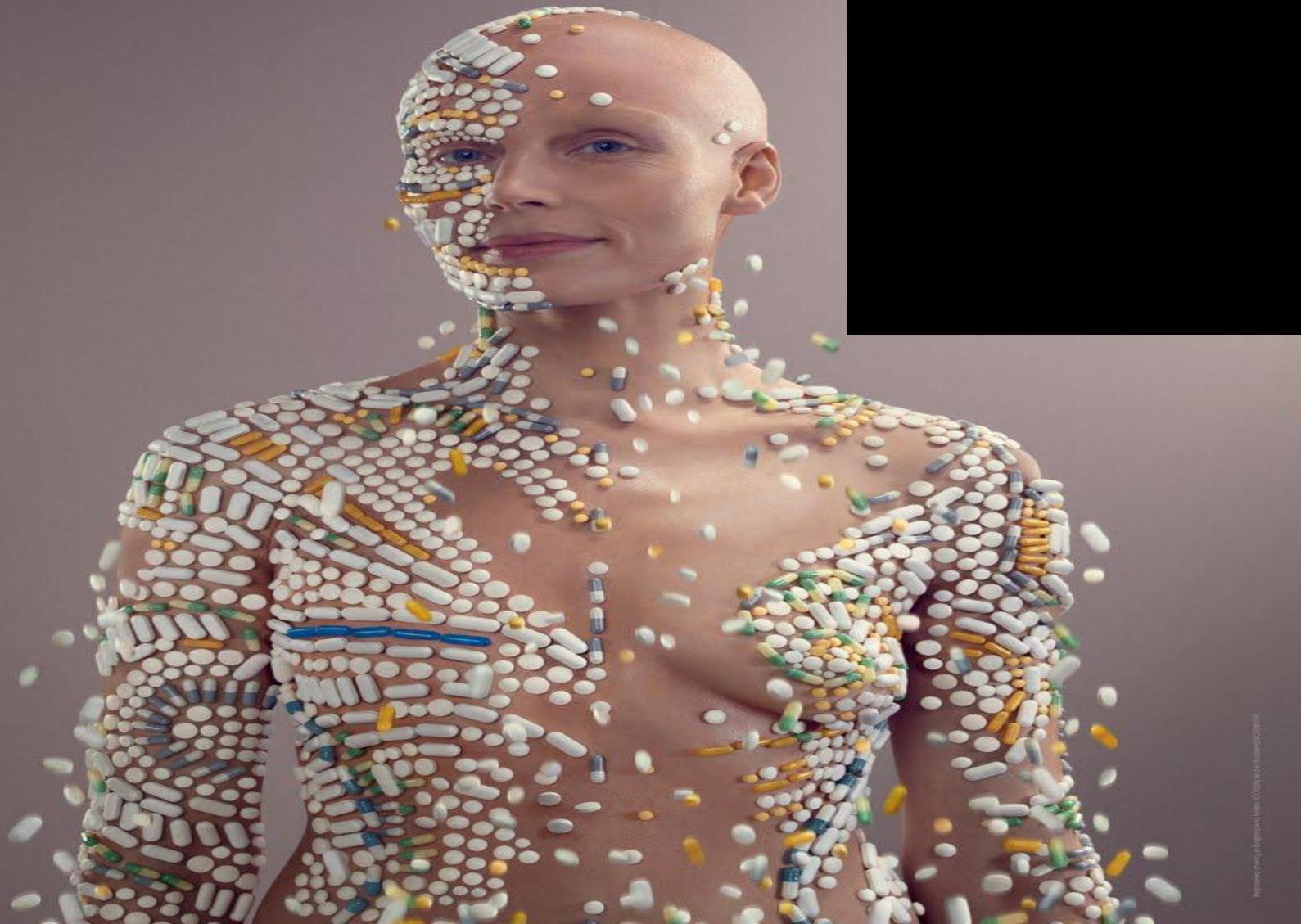
Toxicity drives non-adherence, which drives failure



Toxicity drives non-adherence, which drives failure







*“Drugs don’t work
if people don’t
take them”*

Former US Surgeon
General C. Everett Koop



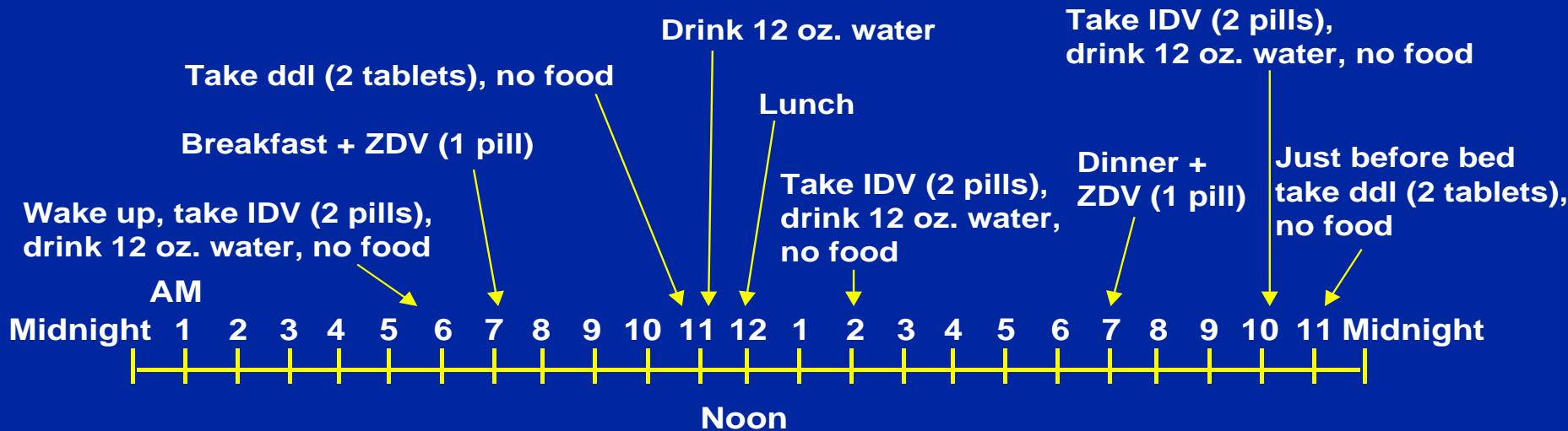
- “*Drugs do work if people do take them*”

Mark R. Nelson
UK Surgeon General



Complexity of Regimens

Adherence Issues: ZDV + ddl + IDV



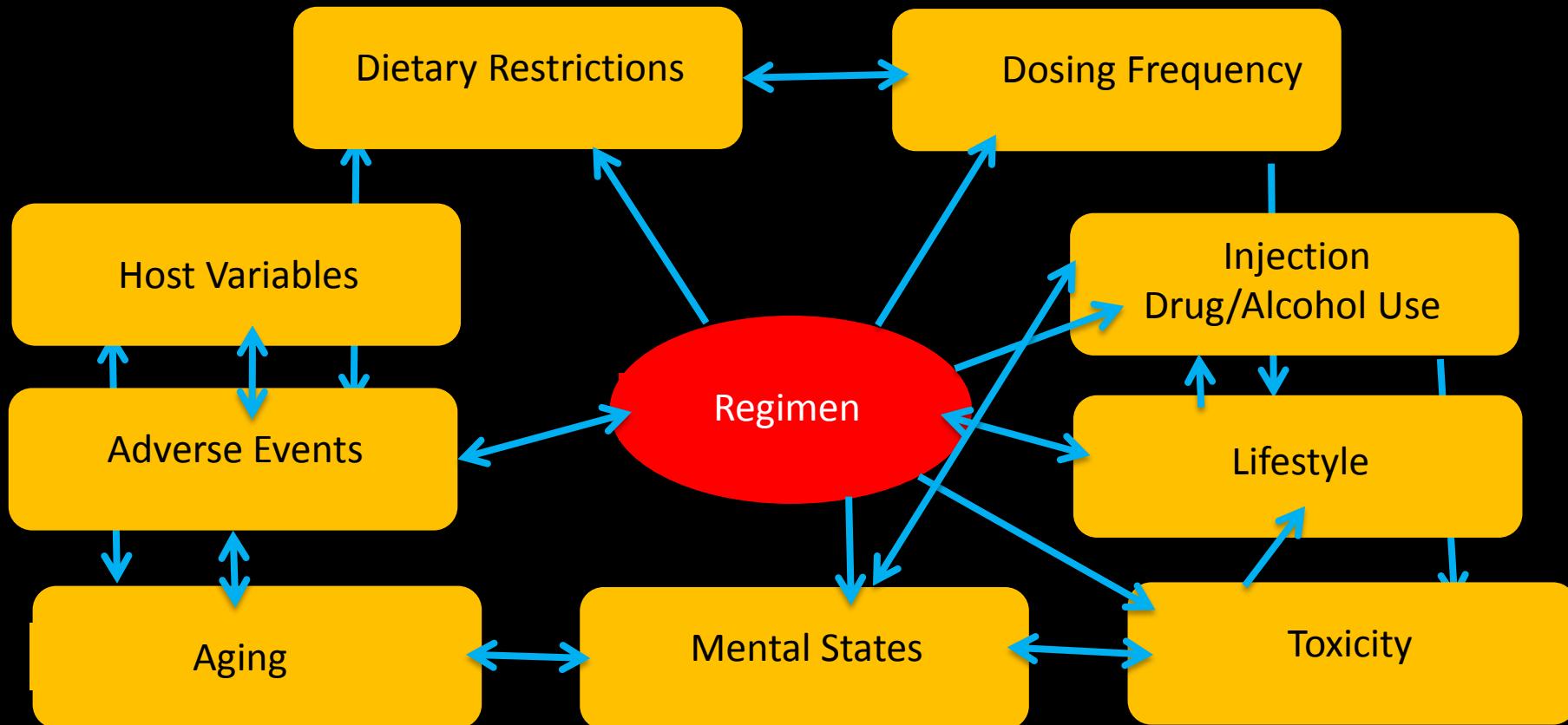
Source: *Physicians' Desk Reference®*. Medical Economics Co; 1997.

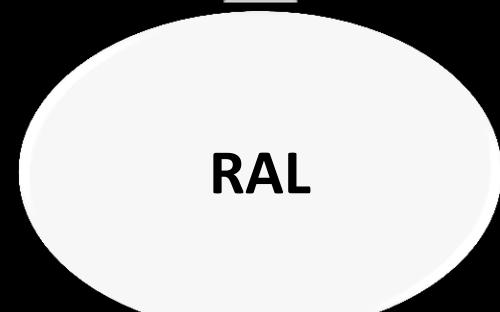


Medication Compliance Audit Tool							
School:	Date:						
Completed by:							
Drug Class/Type (checklist List each item separately)		Authentication Form (current year)		Tracking Form			
Health	Parent	Check	Check	Is Labeled properly	Mode Secure	Exp. date	Date Written to nearest to actual
A copy of the audit will be given to: Name _____ Date _____							
School Staff: School Principal: School Vice Principal: School Bus Manager: Health Dept. Administrator: Nursing Room:							

www.healthlineMedications.com

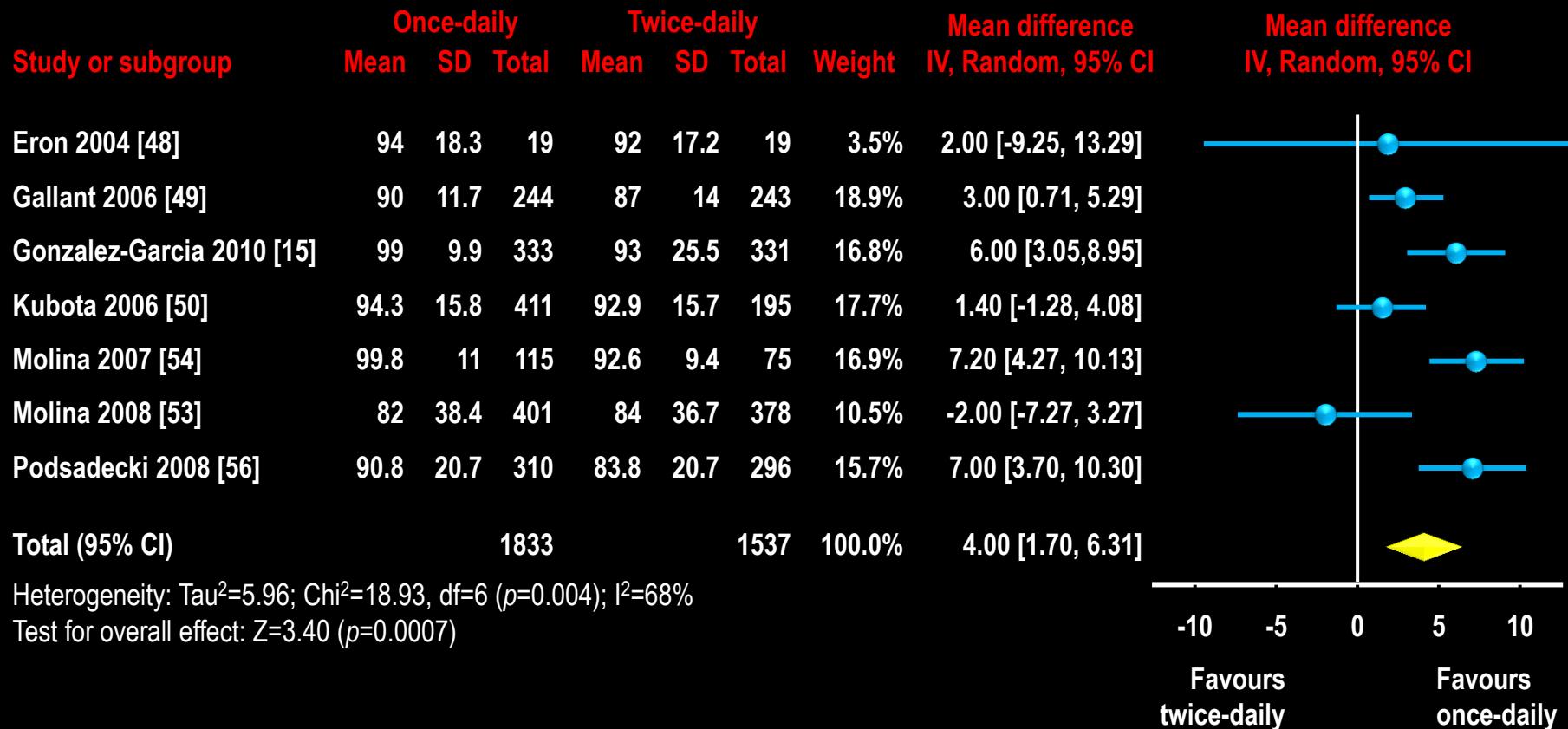
The Complexity of Adherence



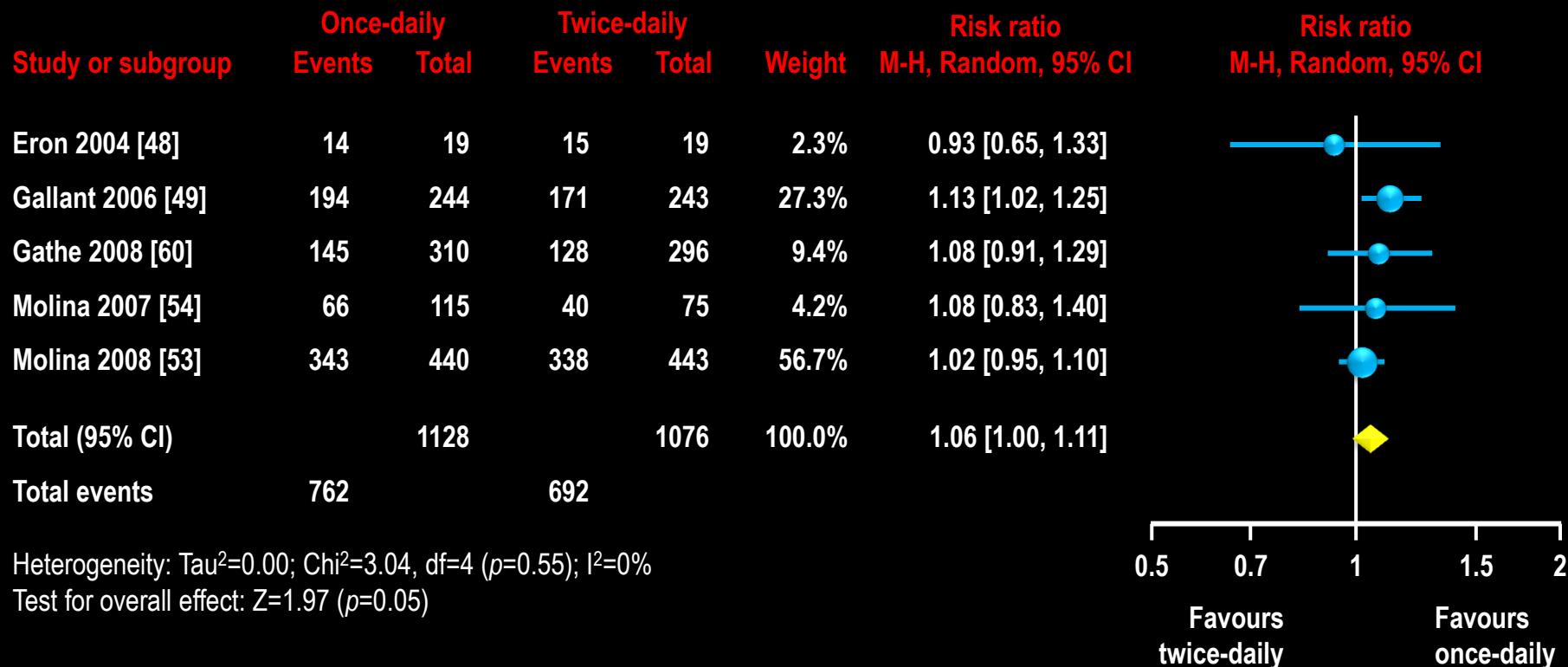


Dress

Pooled adherence ART-naïve patients



Pooled virologic suppression in ART-naïve patients



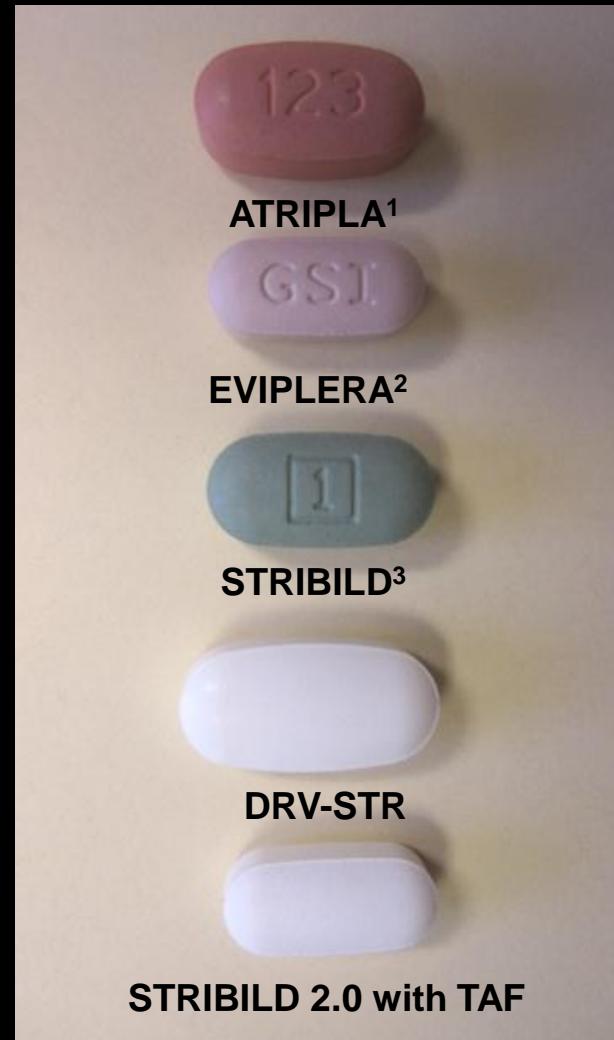
Single Tablet Regimens (STRs)

Current

- **ATRIPLA (1550 mg)**
- **EVIPLERA (1150 mg)**
- **STRIBILD (1350 mg)**

Future

- **DRV-STR (1550 mg)**
 - DRV/COBI/FTC/TAF
- **STRIBILD 2.0 (1050mg)**
- **DOLUTEGRAVIR/ABACAVIR /LAMIVUDINE**



1. Mathias AA, et al. JAIDS:2007;46(2):167-73
2. Mathias AA, et al. IAC 2010; Vienna. THLBPE17
3. German P, et al. JAIDS 2010;55:323–329

Rationale for STRs

STRs can have a positive impact on treatment outcomes of interest

- Adherence¹⁻²
 - Improved quality of life
 - No refill misalignment
 - Simultaneous dosing of all ARVs
- Health outcomes & healthcare costs³⁻⁷
 - Improved virologic outcomes
 - Few discontinuations
 - Remain undetectable longer, potentially reducing transmission
 - Longer duration of therapy
 - Lower risk of hospitalisation
 - Lower healthcare costs
 - Lower pharmacy costs
- Patient convenience
 - Simple¹
 - Single co-pay

1. Airoldi M, et al. *Patient Preference Adherence* 2010;4:115-125

2. DeJesus E, et al. *JAIDS* 2009; 51:163-174

3. Bangsberg D, et al. *AIDS* 2010;24(18):2835-40

4. Juday T, et al. EACS 2009. Cologne. Poster #PE10.1/9

5. Taneja C, et al. EACS 2011. Belgrade, Serbia. #PE10.1/2

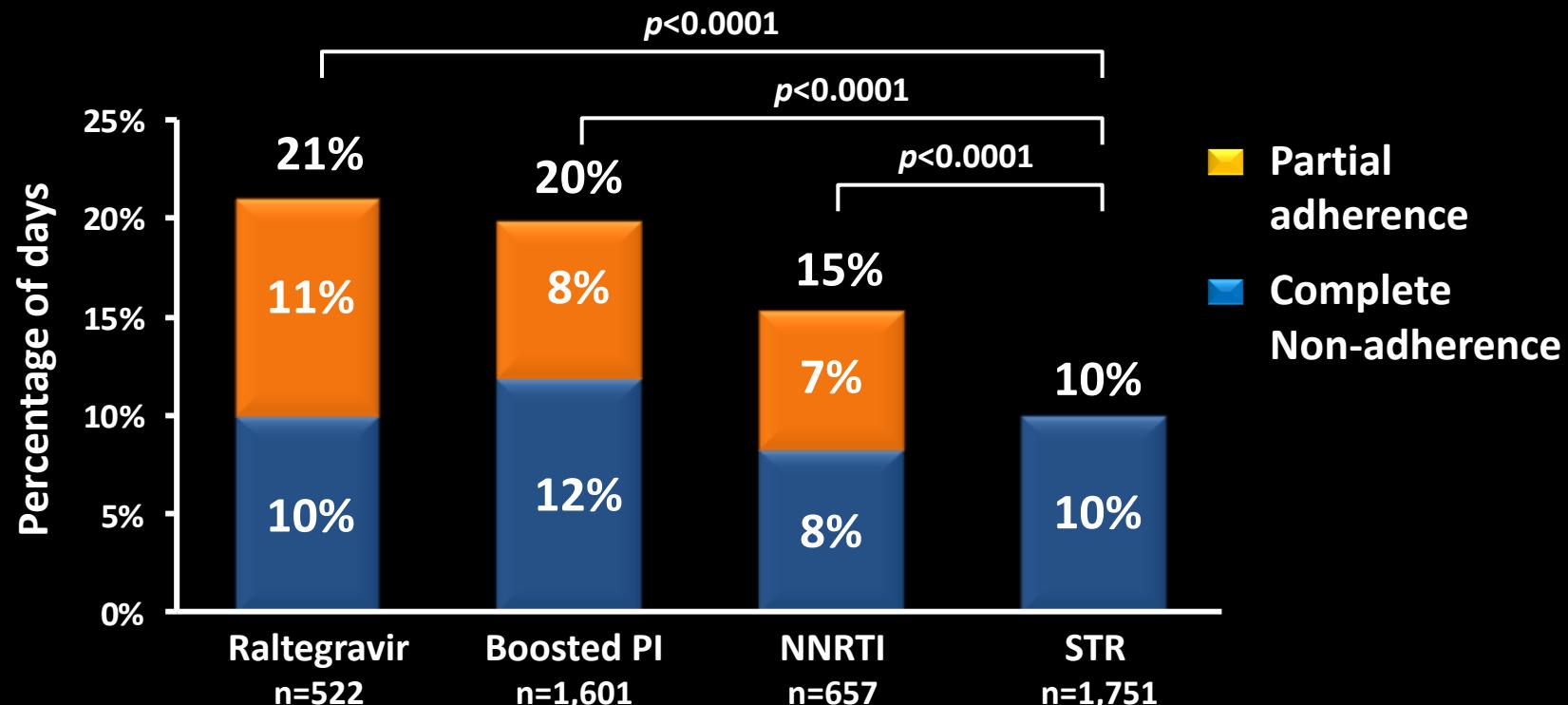
6. Sax P, et al. HIV10 2010. Glasgow. Oral #113

7. Cohen C, et al. EACS 2011. Belgrade, Serbia. #PE7.5/7

LifeLink Database

Partial and complete non-adherence to ART regimens

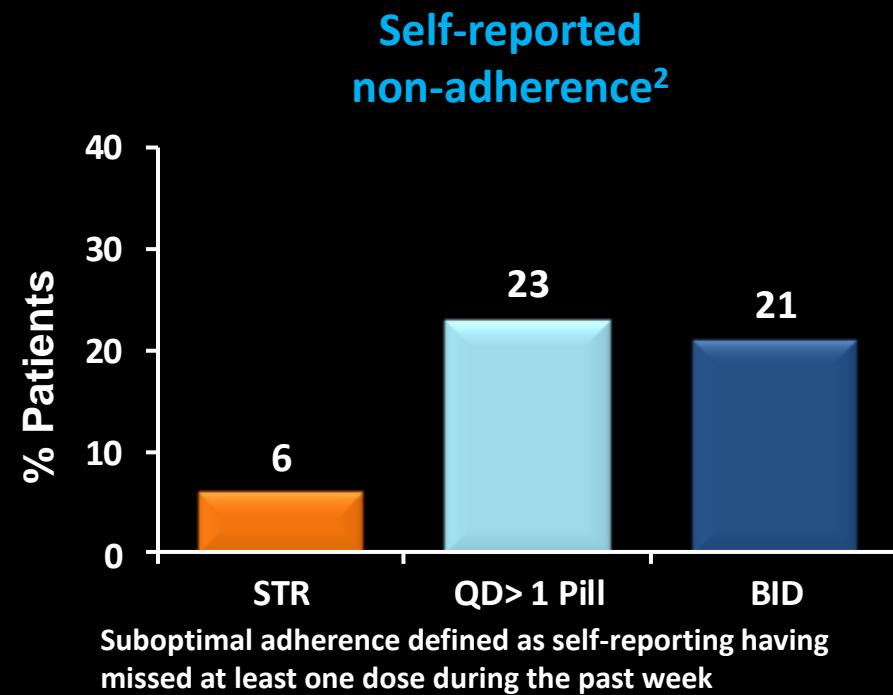
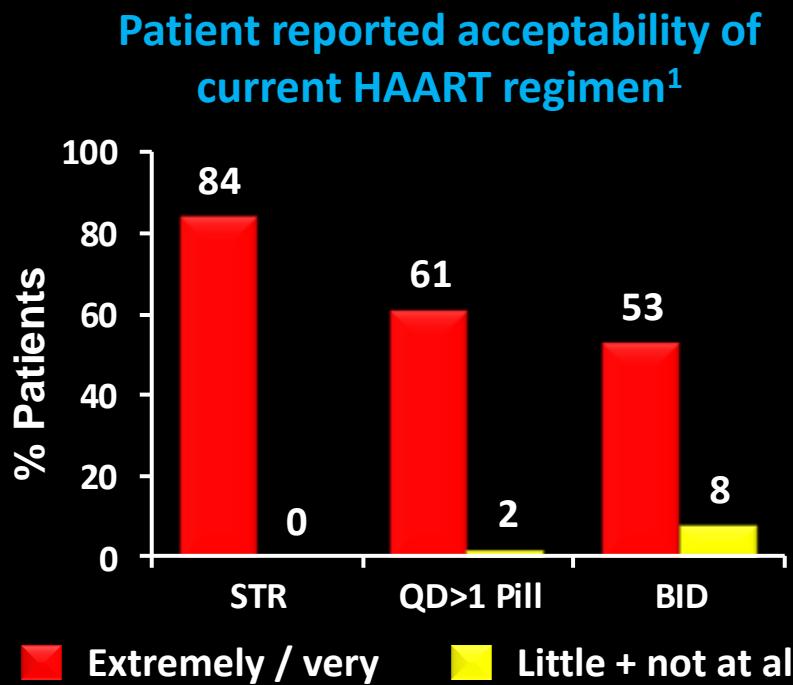
Retrospective analysis of US healthcare claims for commercially insured population (n=4,588) receiving 2 NRTIs plus NNRTI or PI or INSTI based ART (2009–2011)



STR patients had significantly more days
with a complete regimen

Patient reported outcomes STR enhances patients' acceptability of HAART and self-reported adherence

230 patients on stable HAART completed questionnaires on their attitude towards HAART, adherence level and the acceptability of their regimen^{1,2}



Patients receiving a STR reported a higher acceptability of their regimen and better adherence compared with those receiving more complex regimens

1. Maggiolo F, et al. HIV-11 2012. Glasgow. P18;

2. Murri R, et al. HIV-11 2012. Glasgow. P16





Study Design

Study 102

Randomized, double-blind, double dummy, active-controlled study

(n=350)

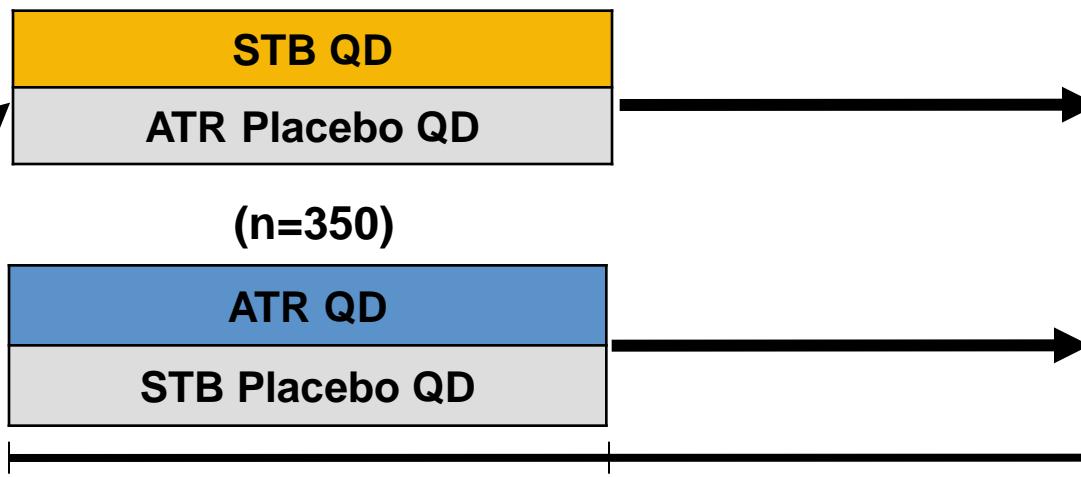
Treatment Naïve

HIV-1 RNA \geq 5000 c/mL

Any CD4 cell count

eGFR \geq 70 mL/min

1:1*



*Randomization stratified by screening HIV-1 RNA (\leq vs $>$ 100,000 c/mL)

Week 48

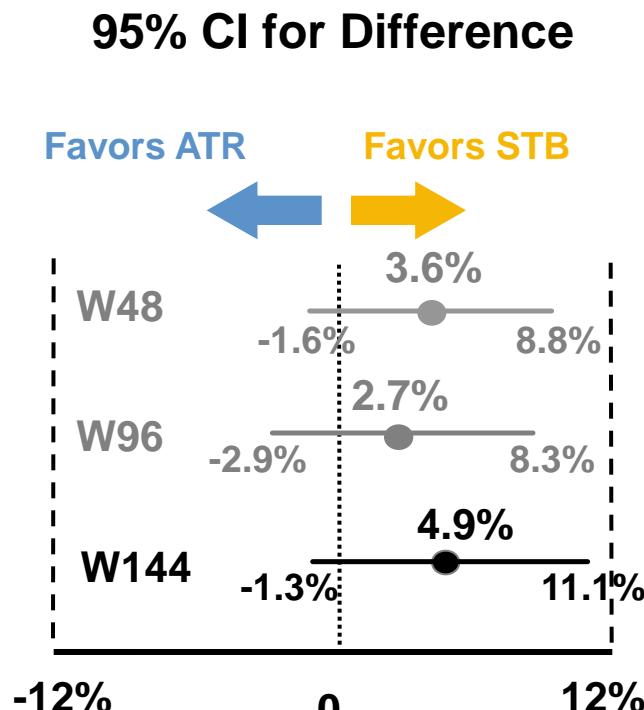
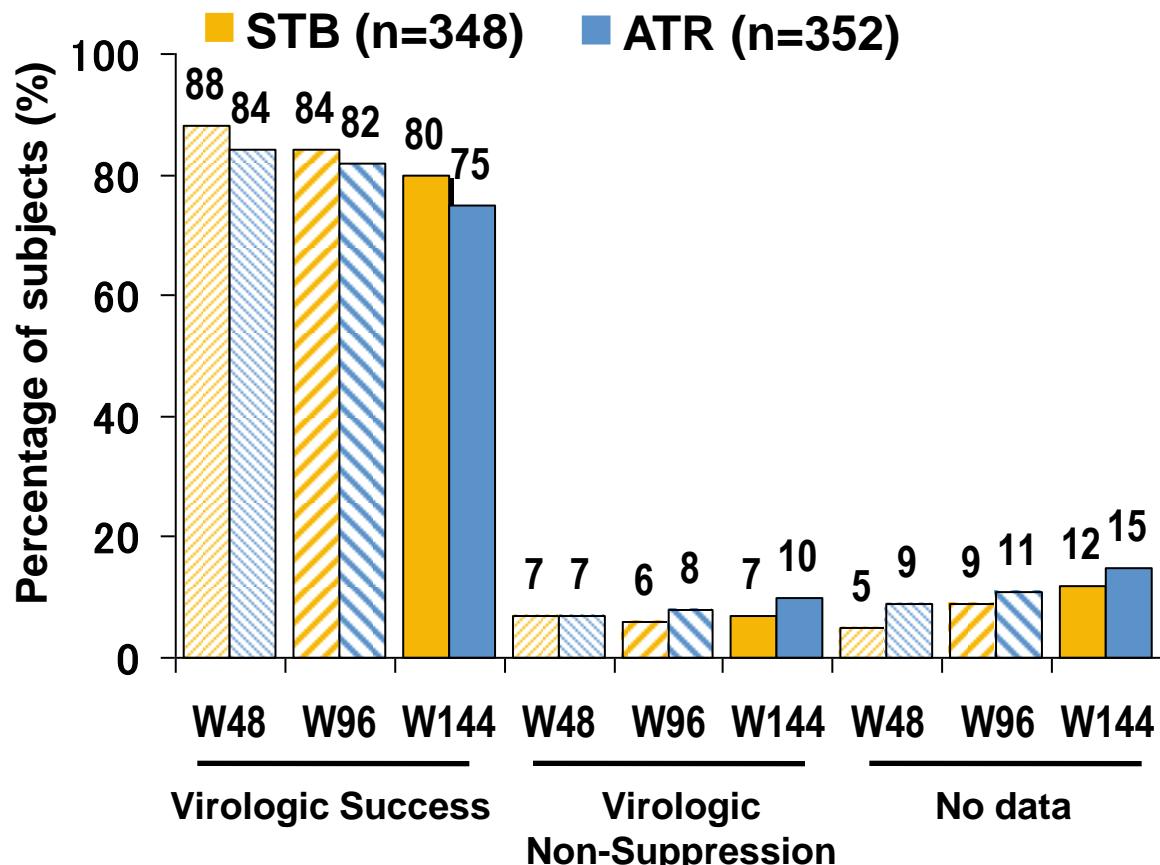
↓
Primary Endpoint Secondary Endpoint

HIV-1 RNA $<$ 50 c/mL by snapshot analysis (ITT)
Non-inferiority margin (Wk48): 12%

Conducted in parallel with Study 103 comparing STB to ATV/r + TVD

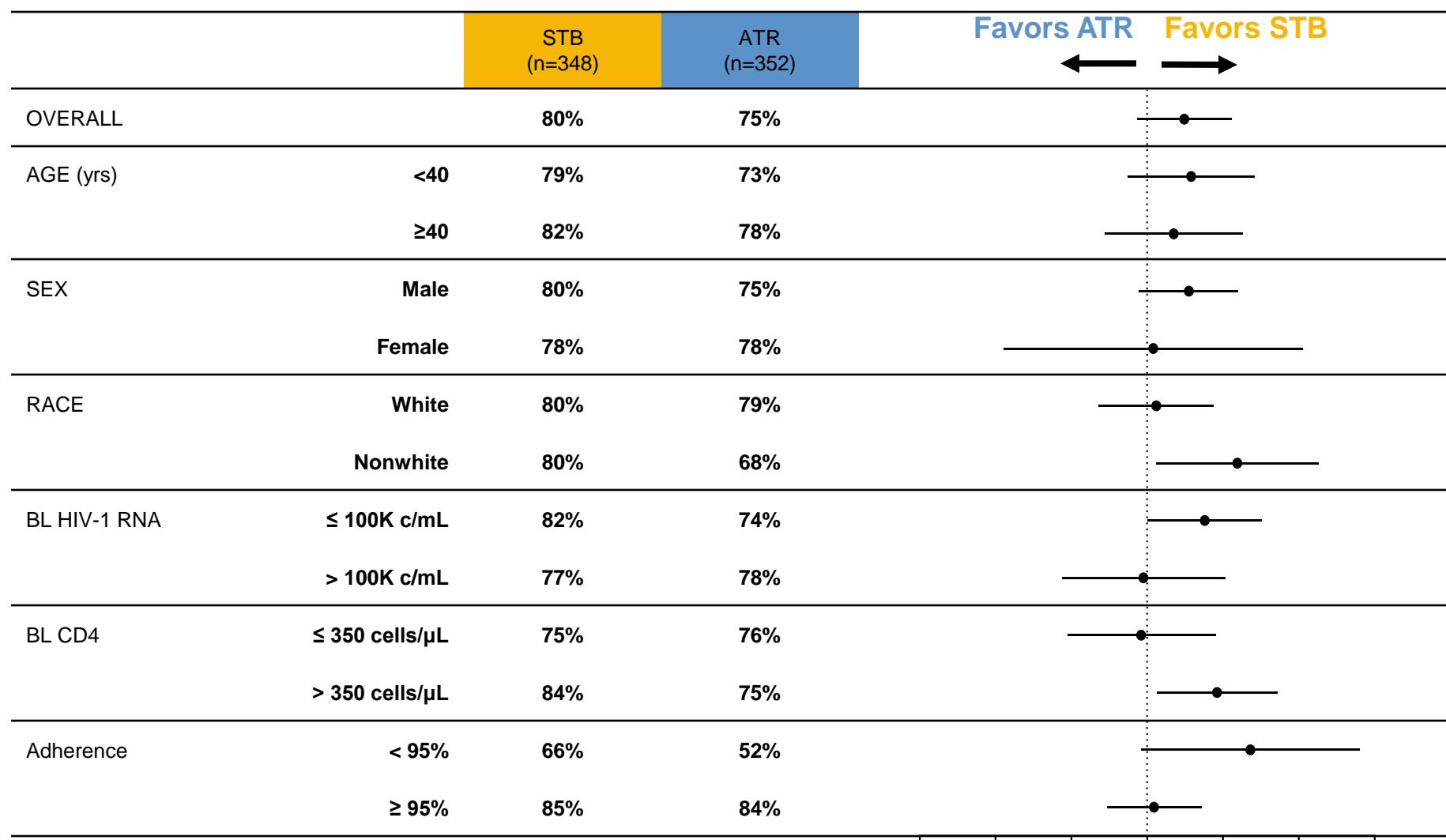
Efficacy Endpoint: HIV-1 RNA <50 c/mL*

Study 102 – Primary (Week 48) and Secondary (Week 96 and 144)



Difference in Efficacy by Subgroup

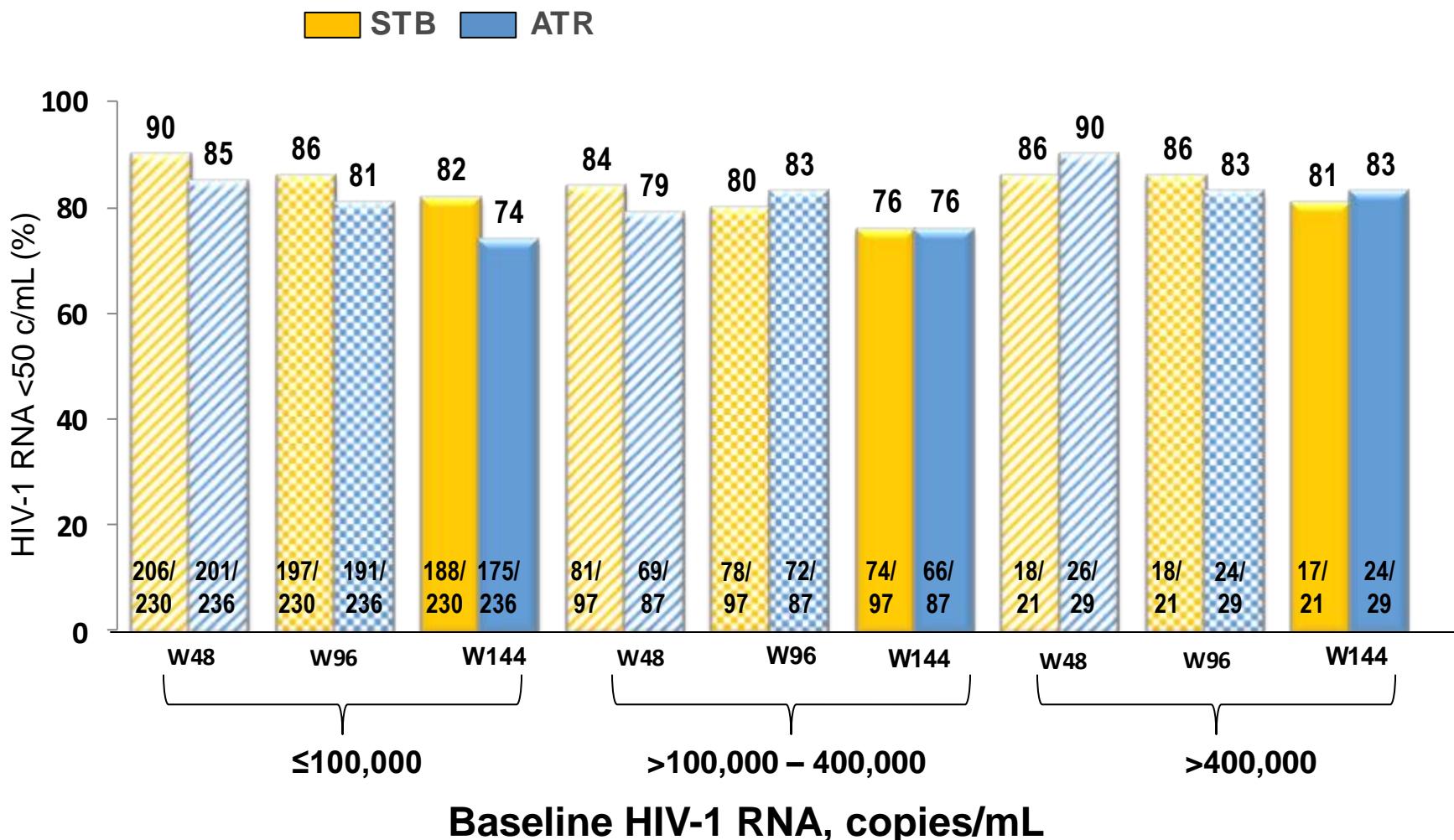
Study 102 – Week 144



Difference in response rate and 95% CI were calculated based on the MH proportions adjusted by baseline HIV-1 RNA stratum.

Efficacy by Baseline HIV-1 RNA

Study 102 – Week 48, 96, and 144



Common Adverse Events (Grade 1-4)

Study 102 – Week 96 and 144

Adverse Event §	STB (n=348)		ATR (n=352)	
	W96	W144	W96	W144
Diarrhea	25%	+1%	24%	+2%
Nausea	22%	+1%	15%	+1%
Upper Respiratory Infection	21%	+4%	17%	+5%
Headache	16%	+2%	11%	+2%
Abnormal Dreams	15%	+1%	28%	+1%
Fatigue	13%	+2%	15%	+2%
Depression	12%	+3%	14%	+3%
Insomnia	11%	+1%	16%	+1%
Sinusitis	9%	+3%	11%	+1%
Bronchitis	8%	+3%	7%	+3%
Nasopharyngitis	10%	+1%	8%	+1%
Cough	8%	+2%	6%	+1%
Rash	7%	+2%	14%	+1%
Dizziness	7%	+1%	26%	+0.3%

§ ≥ 10% in either treatment group at Week 144

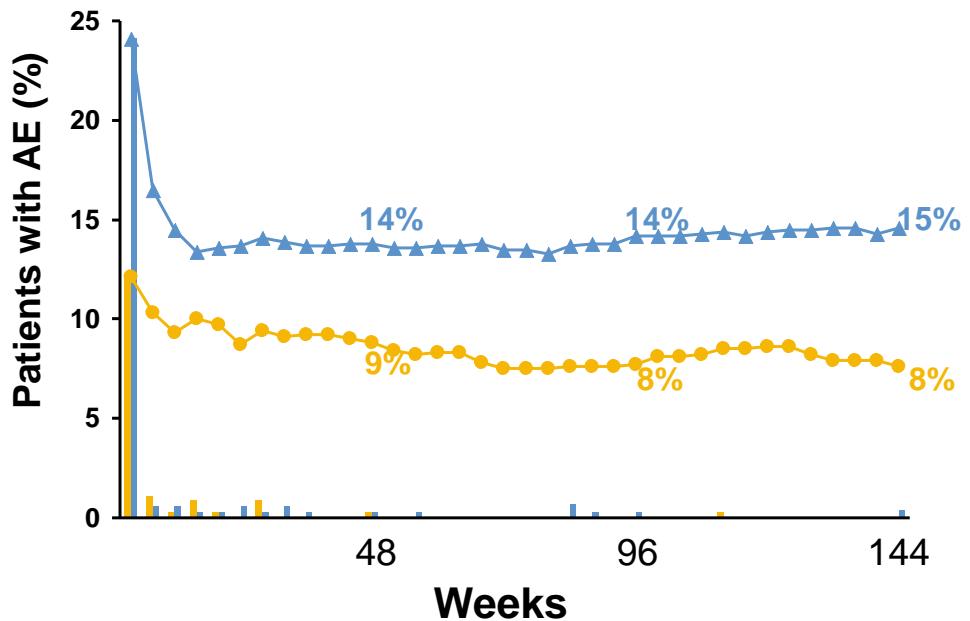


Incidence/Prevalence of Common Neuropsychiatric AEs

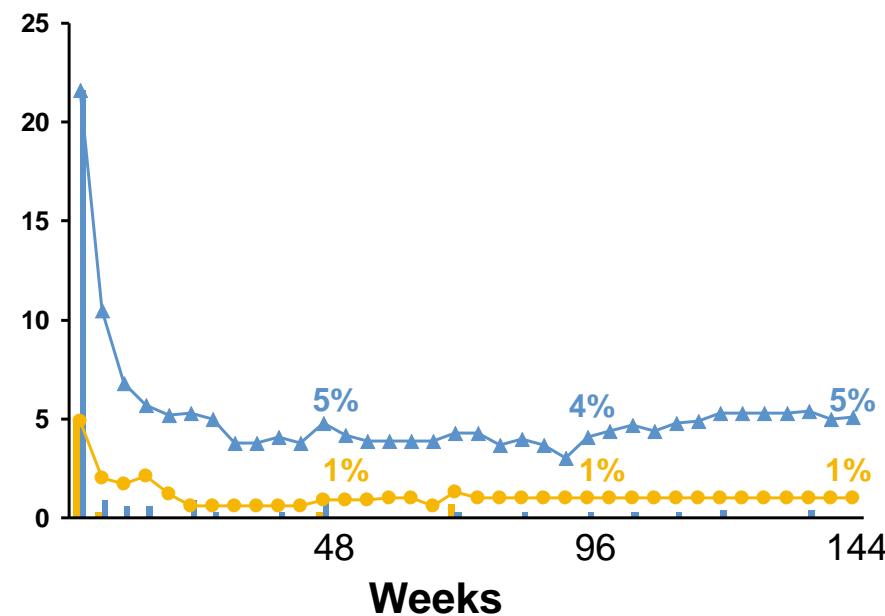
Study 102 – Week 144

■ STB (n=348) ■ ATR (n=352)

Abnormal Dreams



Dizziness



- Incidence (bar): Patients with new onset AEs at each 4-week window
- Prevalence (line): Patients with AEs at each 4-week window

In both groups, most abnormal dreams (STB 96% vs ATR 86%) and dizziness (93% vs 87%) were Grade 1

Study Design

Study 103

Randomized, double-blind, double dummy, active-controlled, international study

(n=350)

Treatment Naïve

HIV-1 RNA \geq 5000 c/mL

Any CD4 cell count

eGFR \geq 70 mL/min

1:1*

STB QD
ATV/r+TVD Placebo QD

(n=350)

ATV+RTV+TVD QD

STB Placebo QD

Week 48

Week 144

Primary Endpoint Secondary Endpoint

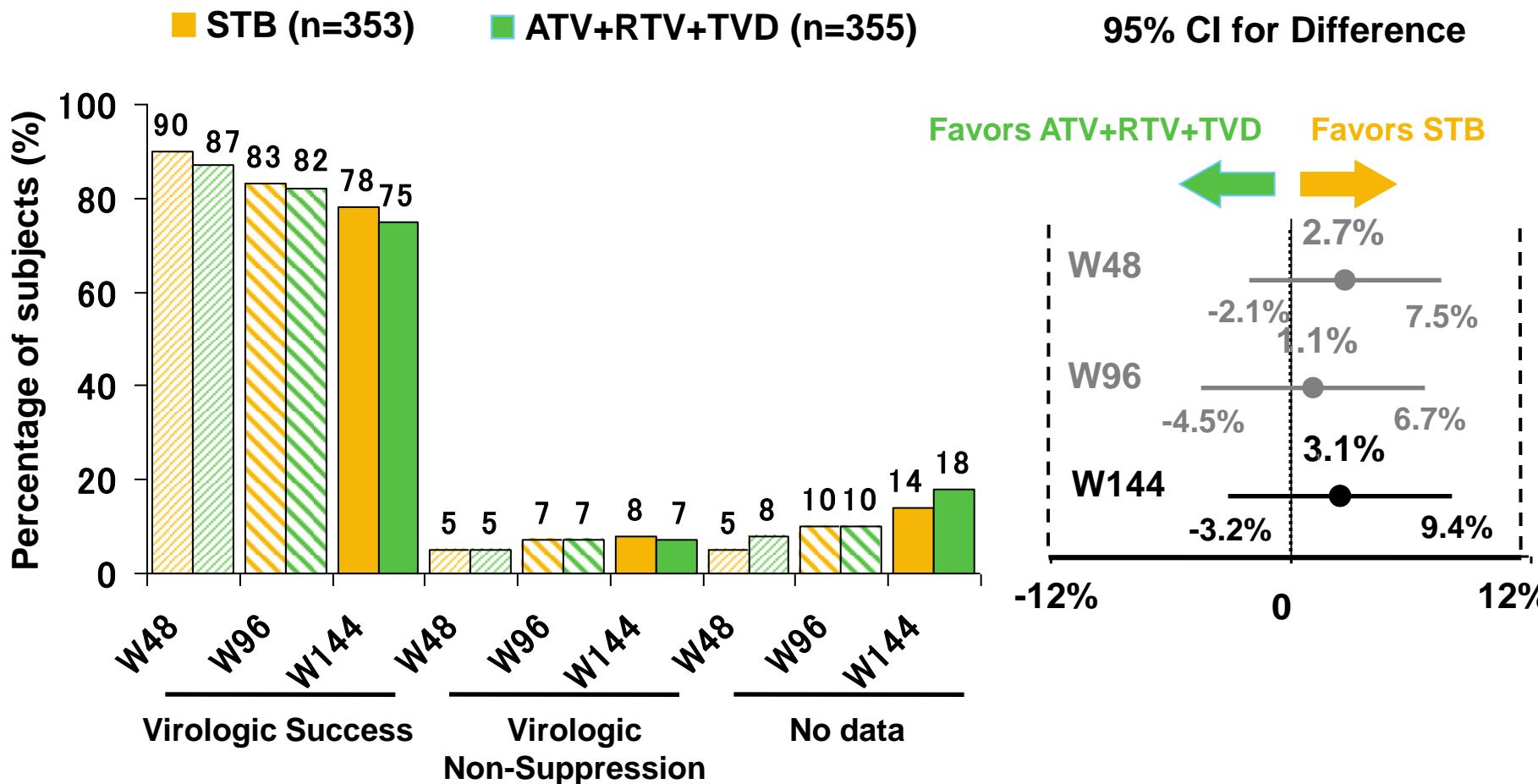
*Randomization stratified by screening HIV-1 RNA (\leq vs $>$ 100,000 c/mL)

HIV-1 RNA $<$ 50 c/mL by snapshot analysis (ITT)
Non-inferiority margin (Wk48): 12%

Conducted in parallel with Study 102 comparing STB to ATR

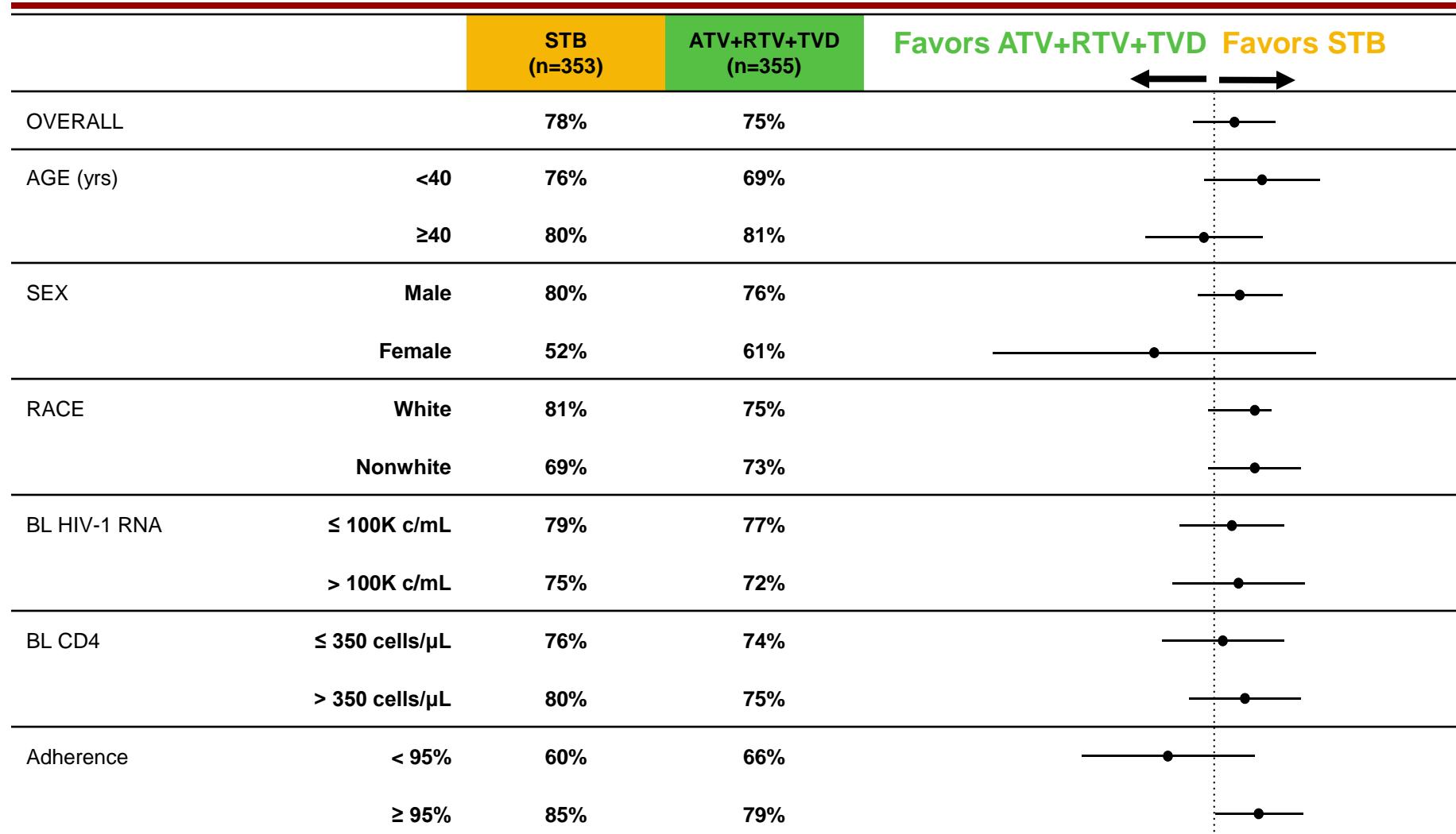
Efficacy Endpoint: HIV-1 RNA <50 c/mL

Study 103 – Primary (Wk 48) and Secondary (Wk 96 and 144)



Difference in Efficacy by Subgroup

Study 103 – Week 144

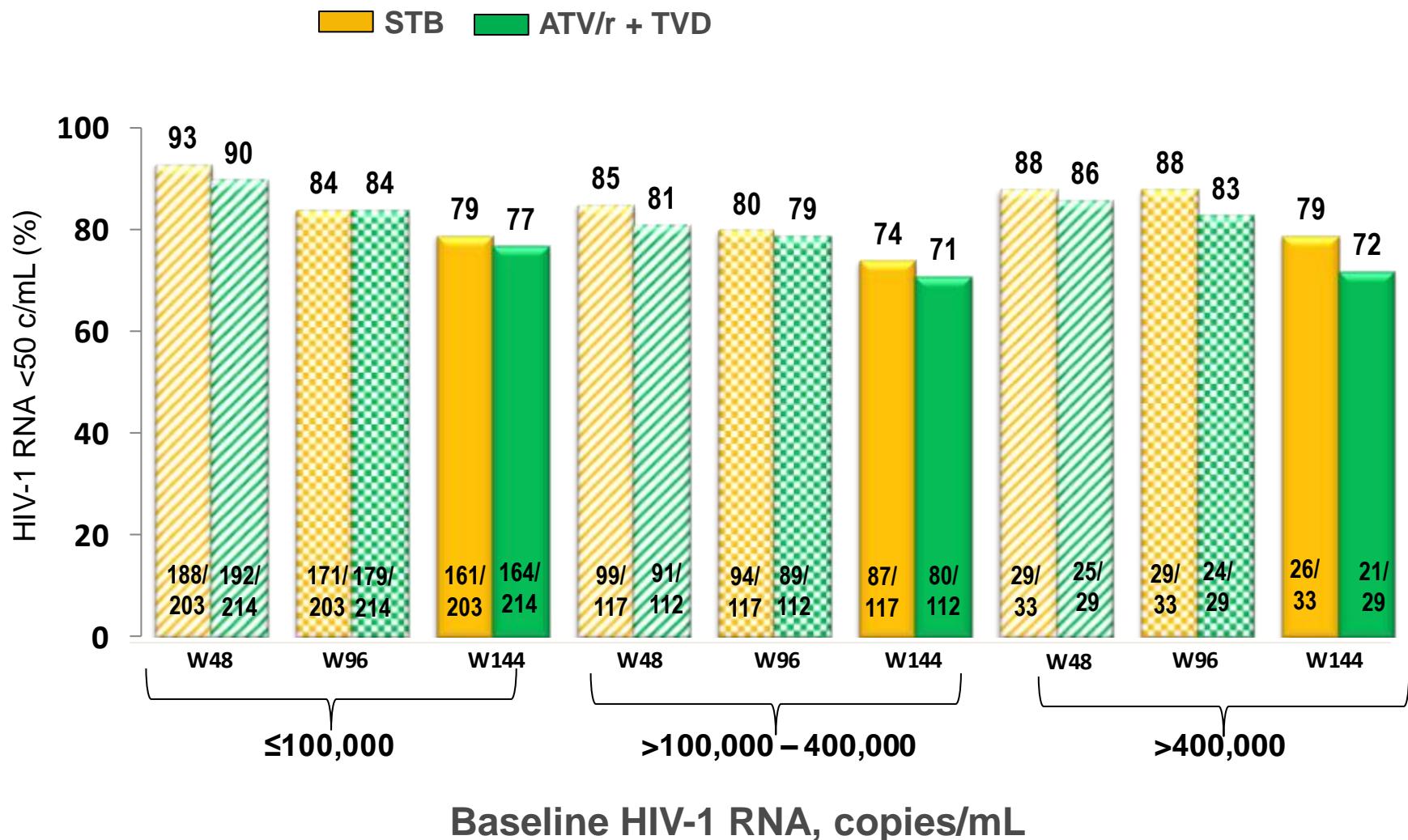


Difference in response rate and 95% CI were calculated based on the MH proportions adjusted by baseline HIV-1 RNA stratum.

-30 -20 -10 0 10 20 30
Differences in Percentages (95% CI)

Efficacy by Baseline HIV-1 RNA

Study 103 – Week 48, 96, and 144



Common Adverse Events (Grade 1-4)

Study 103 – Week 96 and 144

Adverse Event*	STB (n=353)		ATV+RTV+TVD (n=355)	
	W96	W144	W96	W144
Diarrhea	25%	+2%	31%	+2%
Nausea	21%	+1%	21%	+1%
Upper respiratory tract infection	20%	+4%	21%	+5%
Headache	17%	+2%	15%	+1%
Nasopharyngitis	10%	+3%	11%	+5%
Depression	10%	+2%	12%	+2%
Back pain	12%	+1%	5%	+3%
Fatigue	15%	+2%	16%	0.3%
Ocular icterus	0.6%	0	14%	0.3%
Bronchitis	10%	+3%	8%	+3%
Sinusitis	7%	+1%	8%	+2%
Cough	8%	+3%	9%	+2%
Rash	8%	0	9%	+1%

* ≥ 10% in either treatment group cumulatively at Week 144

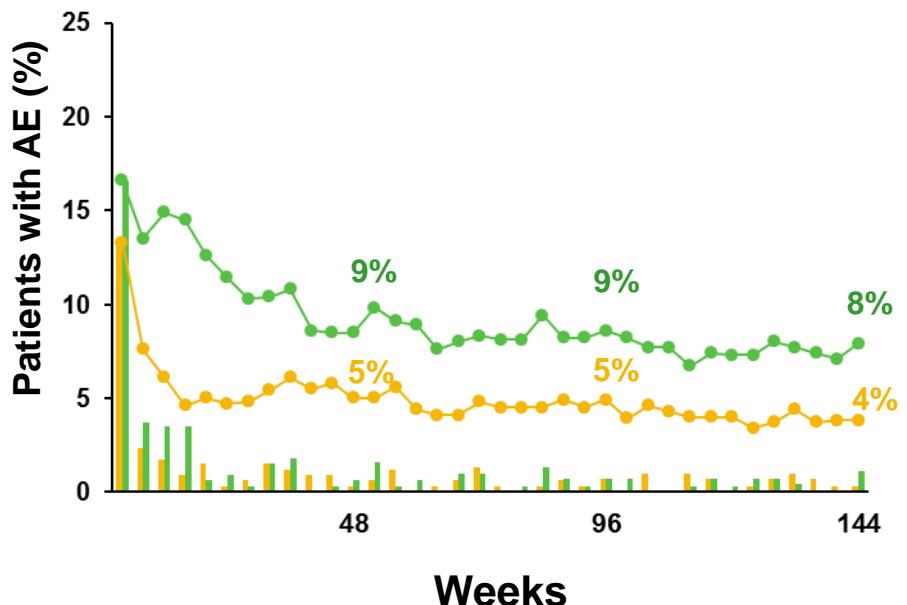


Incidence/Prevalence of Common Gastrointestinal AEs

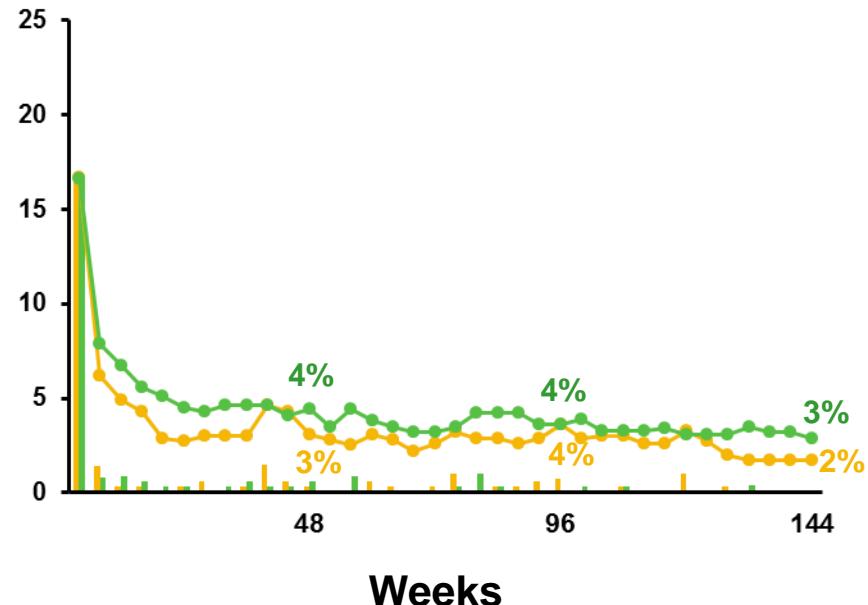
Study 103 – Week 144

■ STB (n=353) ■ ATV+RTV+TVD (n=355)

Diarrhea



Nausea



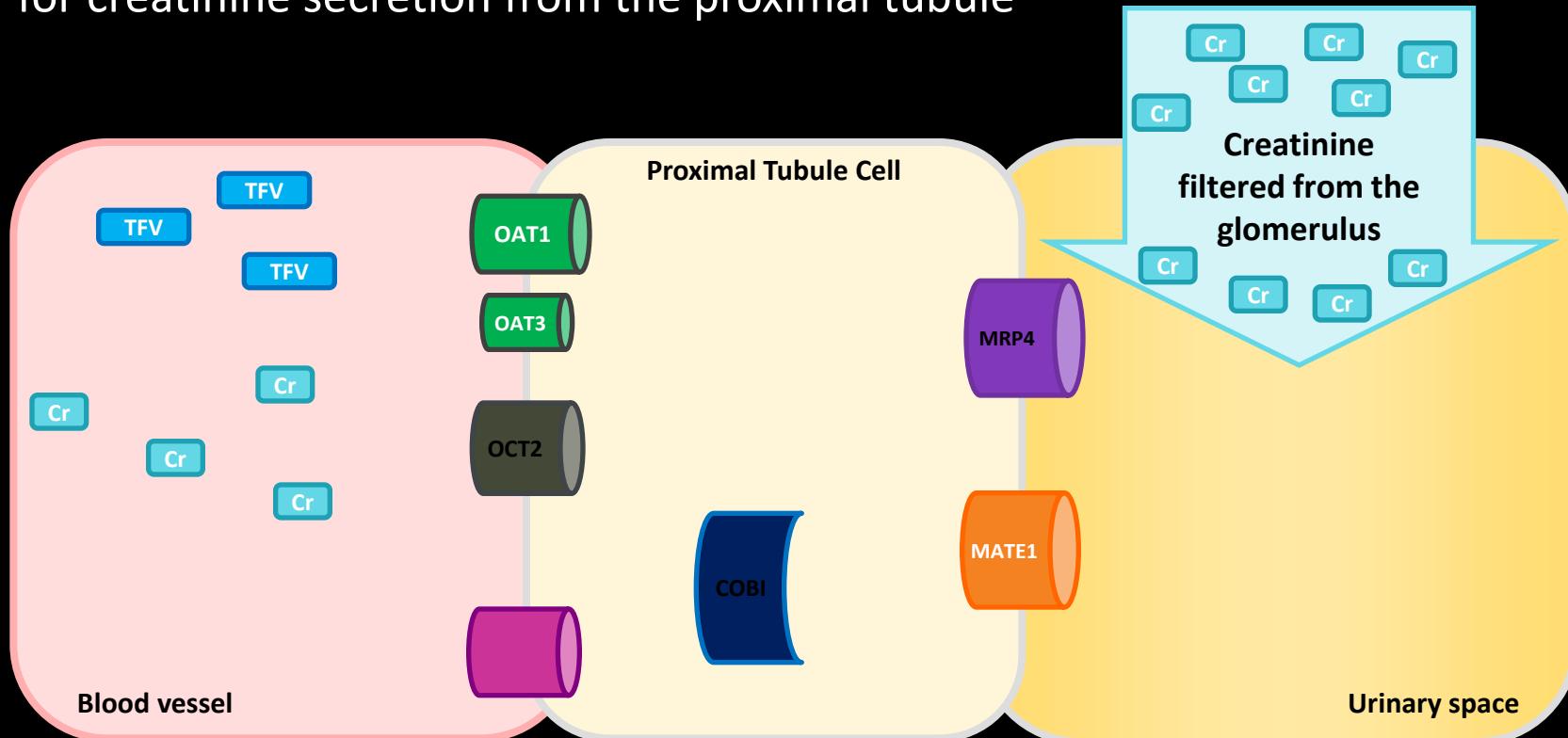
- Incidence (bar): Patients with new onset AEs at each 4-week window
- Prevalence (line): Patients with AEs at each 4-week window

Most diarrhea (STB 68% vs ATV+RTV+TVD 69%)
and nausea (84% vs 86%) were Grade 1



Cobicistat Inhibits Active Tubular Secretion of Creatinine Resulting in Increased Serum Creatinine

- Preclinical studies indicate that cobicistat blocks a transport pathway used for creatinine secretion from the proximal tubule



Renal AEs Leading to Study Drug Discontinuation

Study 102 and 103 – Week 96

	STB (n=701)	ATV/r+TVD (n=355)	ATR (n=352)
Renal Discontinuation*	1.6% (11)	2.0% (7)	0
PRT	0.6% (4)	0.8% (3) [^]	0
Non-PRT	1.0% (7)	1.1% (4)	0

*Data are through 18 Feb 2013 (i.e. after 96-week)

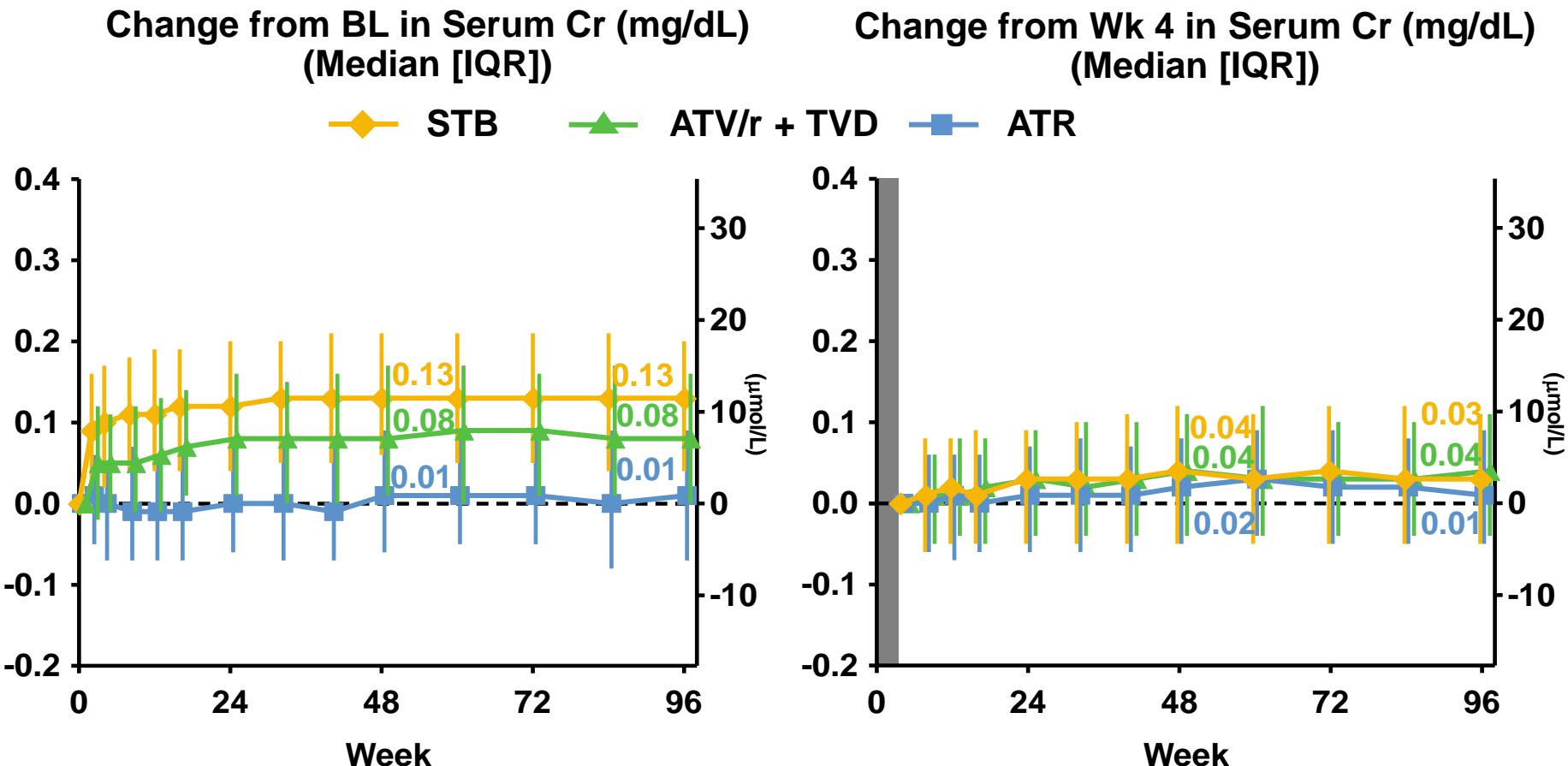
[^]The abstract includes a 4th subject who was later confirmed to not have PRT

Cases of proximal renal tubulopathy (PRT):

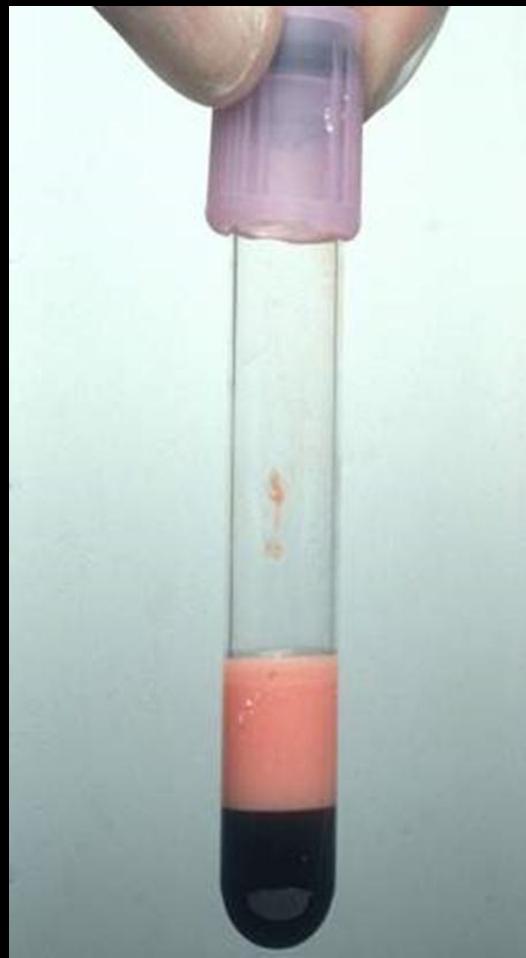
- ◆ STB
 - All 4 cases occurred prior to Week 24 with no new cases occurring after Week 24
- ◆ ATV/r + TVD
 - All 3 cases occurred after Week 48
- ◆ All 7 cases improved after study drug discontinuation

Changes in Serum Cr from Baseline and Week 4

Study 102 and 103 – Week 96

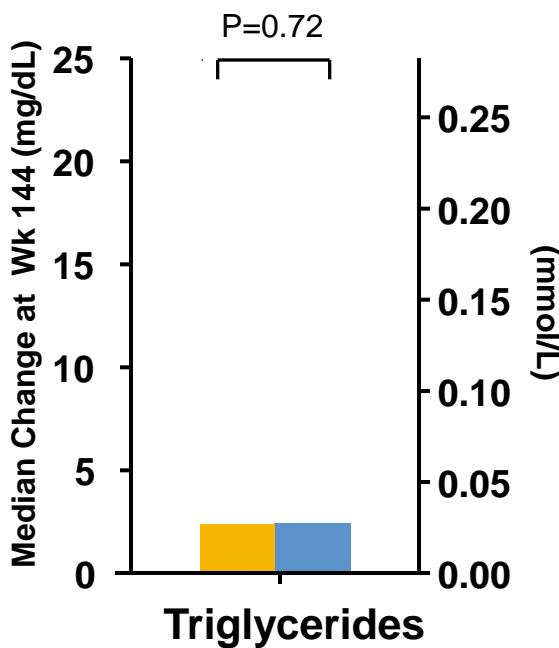
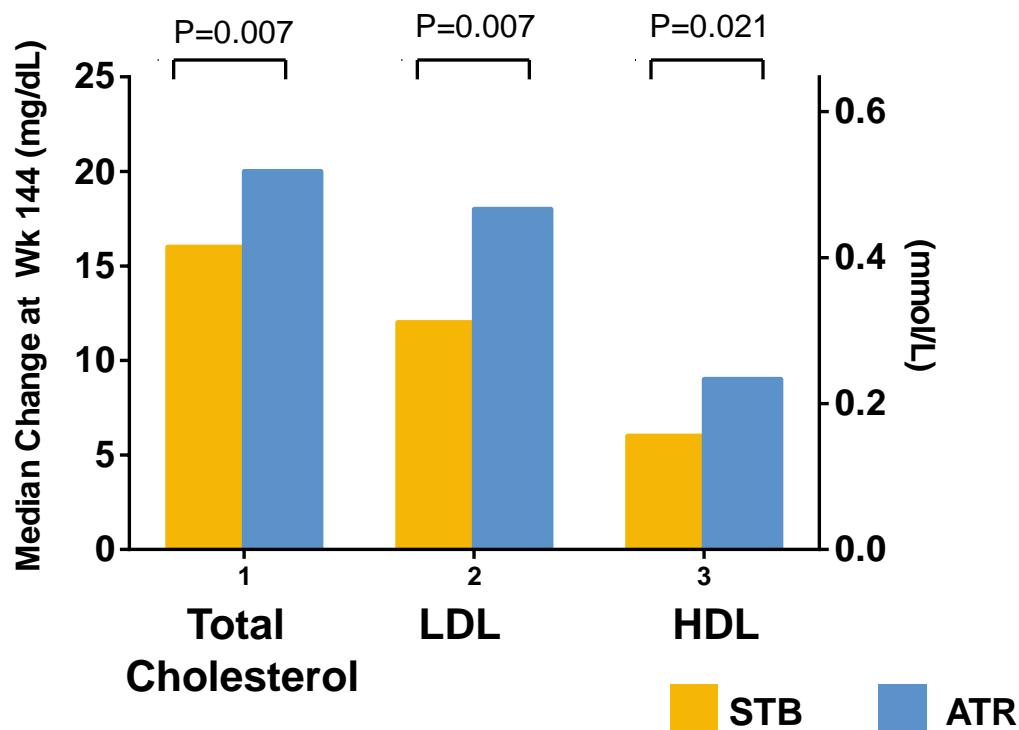


In STB group, the increase in serum Cr occurred in the first few weeks and then stabilized



Change from Baseline in Fasting Lipids at Week 144

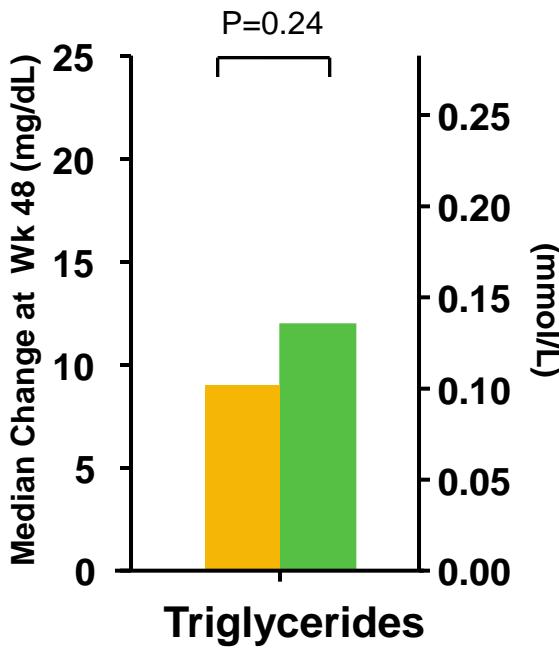
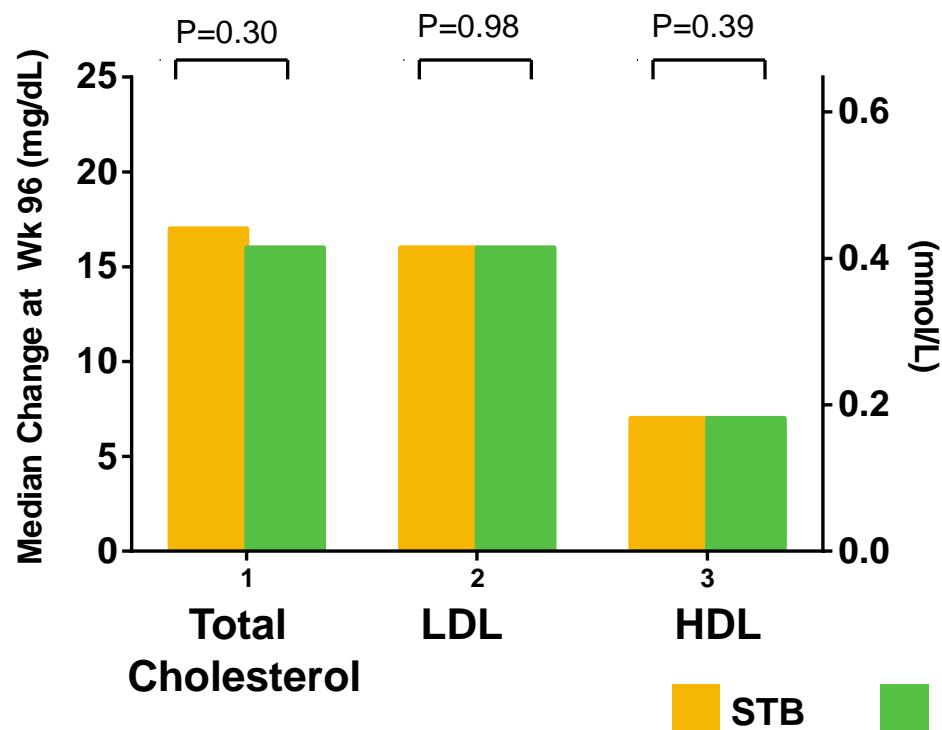
Study 102 – Week 144



No difference in change in TC to HDL ratio

Changes in Fasting Lipids

Study 103 – Week 144



No difference in change in TC to HDL ratio at Week 144

FAILURE IS NOT FINAL



...unless you give up:

- Bonnie
Pfiester

Integrase, NNRTI, NRTI Resistance Through Week 144

Study 102 – Week 96 and 144

	STB (n=348)		ATR (n=352)		
	W96	W144	W96	W144	
Resistance Analysis Population, n (%)	17 (4.9%)	21 (6.0%)	23 (6.5%)	28 (8.0%)	
Emergent Resistance, n (%)	10 (2.9%)	+0 (+0%)	10 (2.8%)	+4 (+1.1%)	
Primary INSTI-R or NNRTI-R, n (%)	9 (2.6%)	+0 (+0%)	10 (2.8%)	+4 (+1.1%)	
E92Q	7	+0	K103N	9	+4
N155H	3	+0	K101E	3	+2
Q148R	1	+0	V108I	2	+2
T66I	1	+0	Y188F/H/L	2	+1
			M230L	2	+0
			V90I	1	+0
			G190A/S	1	+0
			P225H	1	+0
Primary NRTI-R, n (%)	10 (2.9%)	+0 (+0%)	3 (0.9%)	+1 (+0.3%)	
M184V/I	10	+0	M184V/I	3	+1
K65R	4	+0	K65R	3	+0

Integrase, PI, NRTI Resistance

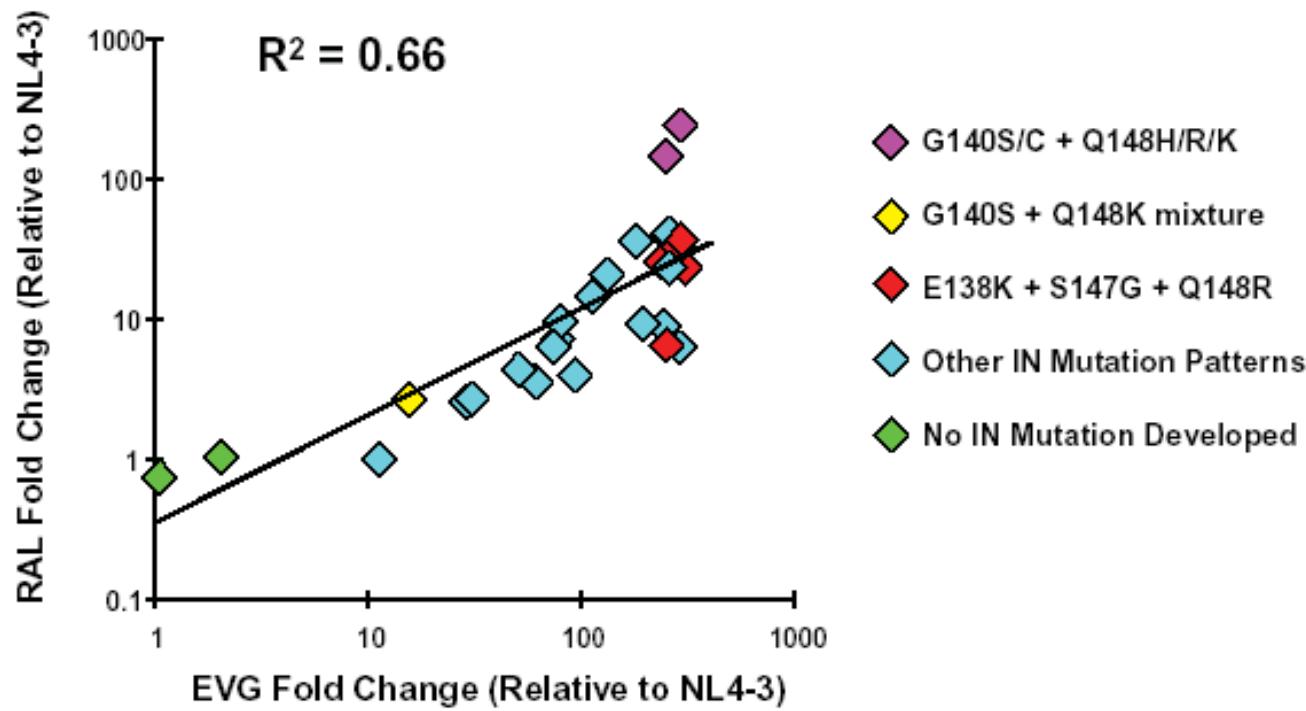
Study 103 – Week 96 and 144

	STB (n=353)		ATV+RTV+TVD (n=355)	
	W96	W144	W96	W144
Resistance Analysis Population, n(%)	19 (5.4%)	21 (5.9%)	16 (4.5%)	19 (5.4%)
Emergent Resistance, n (%)	6 (1.7%)	+2 (+0.6%)	0	+2 (+0.6%)
Primary INSTI-R or PI-R, n (%)	5 (1.4%)	+1 (+0.3%)*	0	0
T66I	1	0	I50L	0
E92Q	2	0	I84V	0
T97A	0	+1	N88S	0
N155H	2	0		
Q148R	2	0		
Primary NRTI-R, n (%)	5 (1.4%)	+2 (+0.6%)	0	+2 (+0.6%)
M184V/I	5	+2	M184V/I	0
K65R	1	0	K65R	0

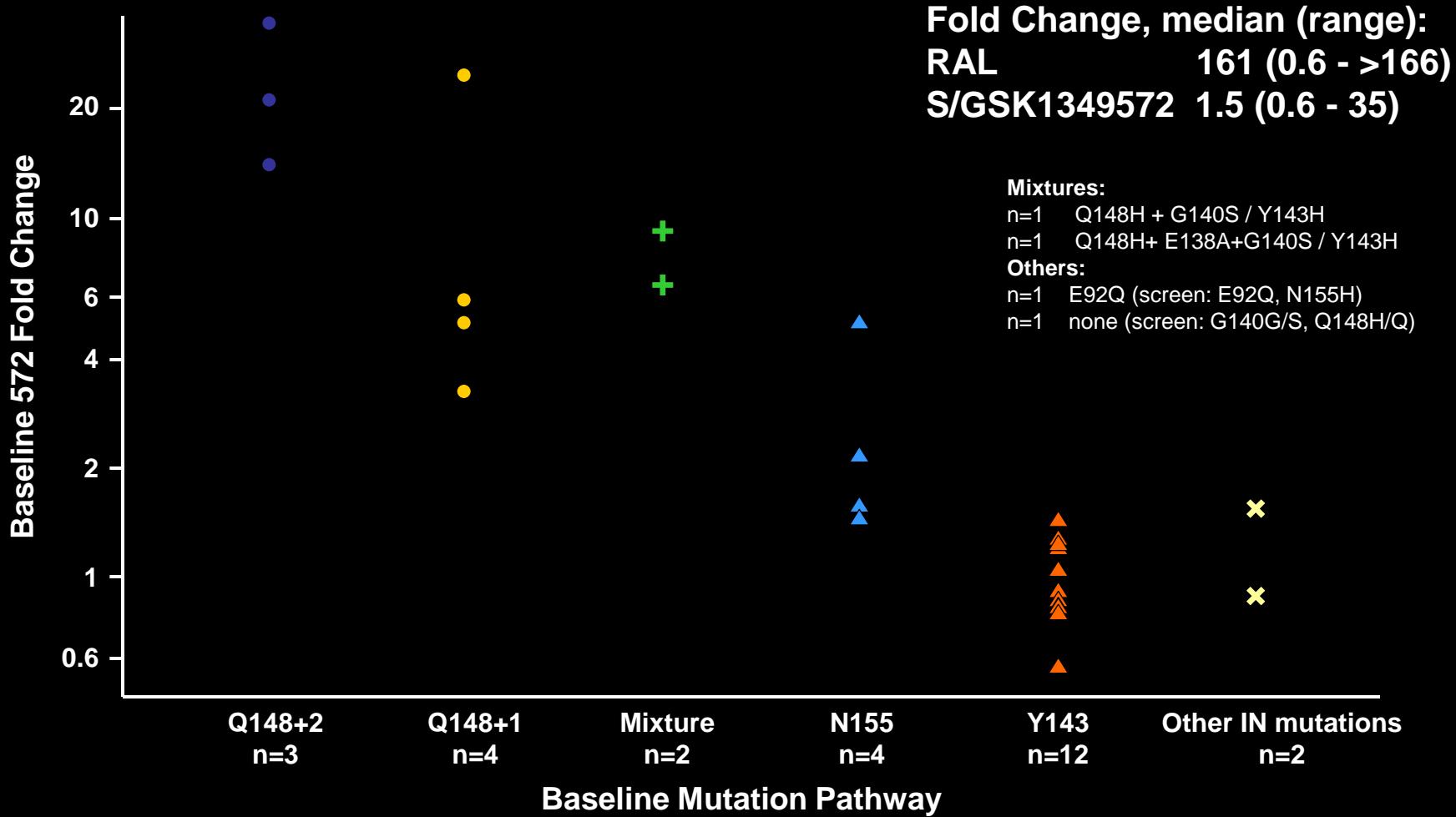
* One patient with emergent M184V/I post-Week 96 had assay failure for the IN gene.

Cross-resistance between EVG and RAL

Figure 5. Correlation of EVG and RAL Susceptibility Among EVG/r 125 mg VF Isolates (n=28)



Baseline (Day 1) Viral IN Mutation Pathways and Phenotypic Susceptibility to S/GSK1349572



- More advanced Q148 pathway genotypes exhibit higher fold change to S/GSK1349572



Efficacy

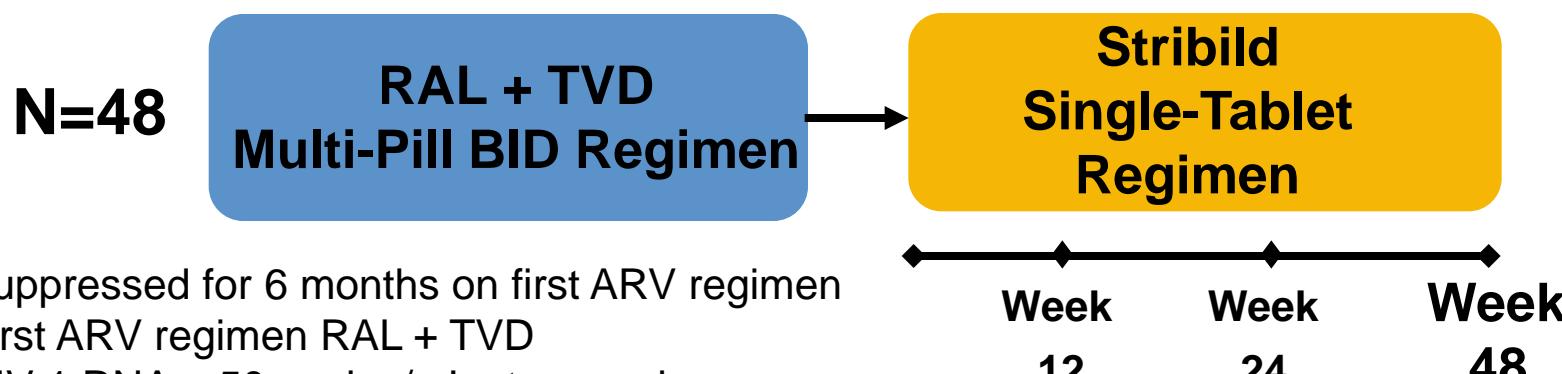
Tolerability

Adherence

RAL + TVD Switch to STB

Study 123

Phase 3b, Open-Label, Multicenter, 48-Week Study



Primary Endpoint:

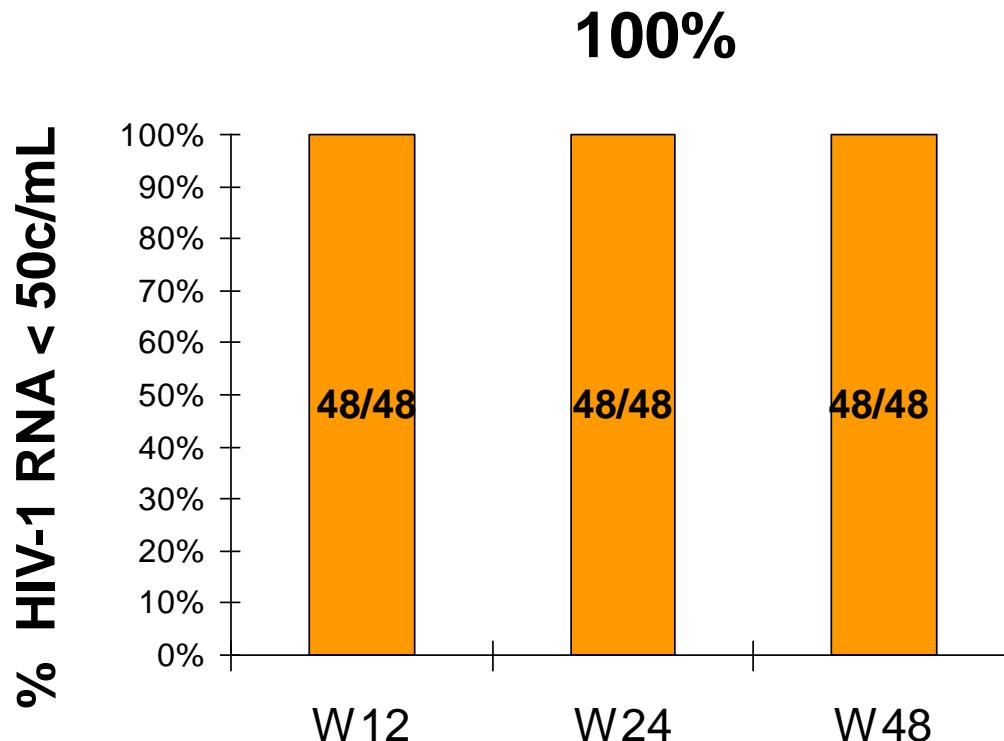
HIV-1 RNA <50 c/mL at Week 12 post switch

Secondary Endpoints:

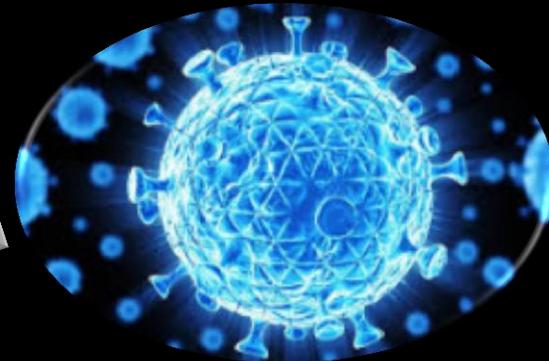
Efficacy and safety of Stribild over 24 and 48 weeks

Virologic Suppression after Switching

Study 123 – Week 48

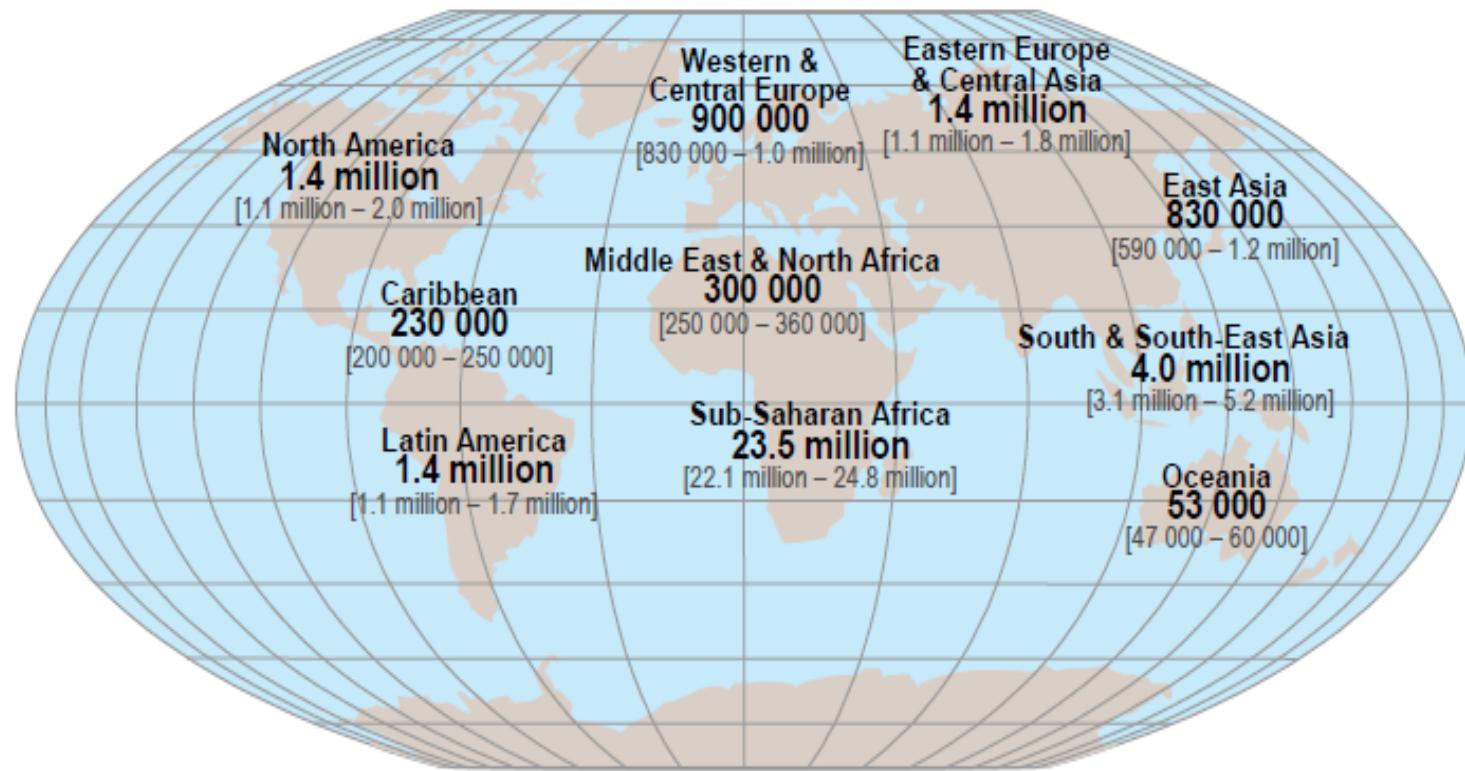


- All subjects remained virologically suppressed post-switch
- No change in CD4 in pre and post switch at Week 48

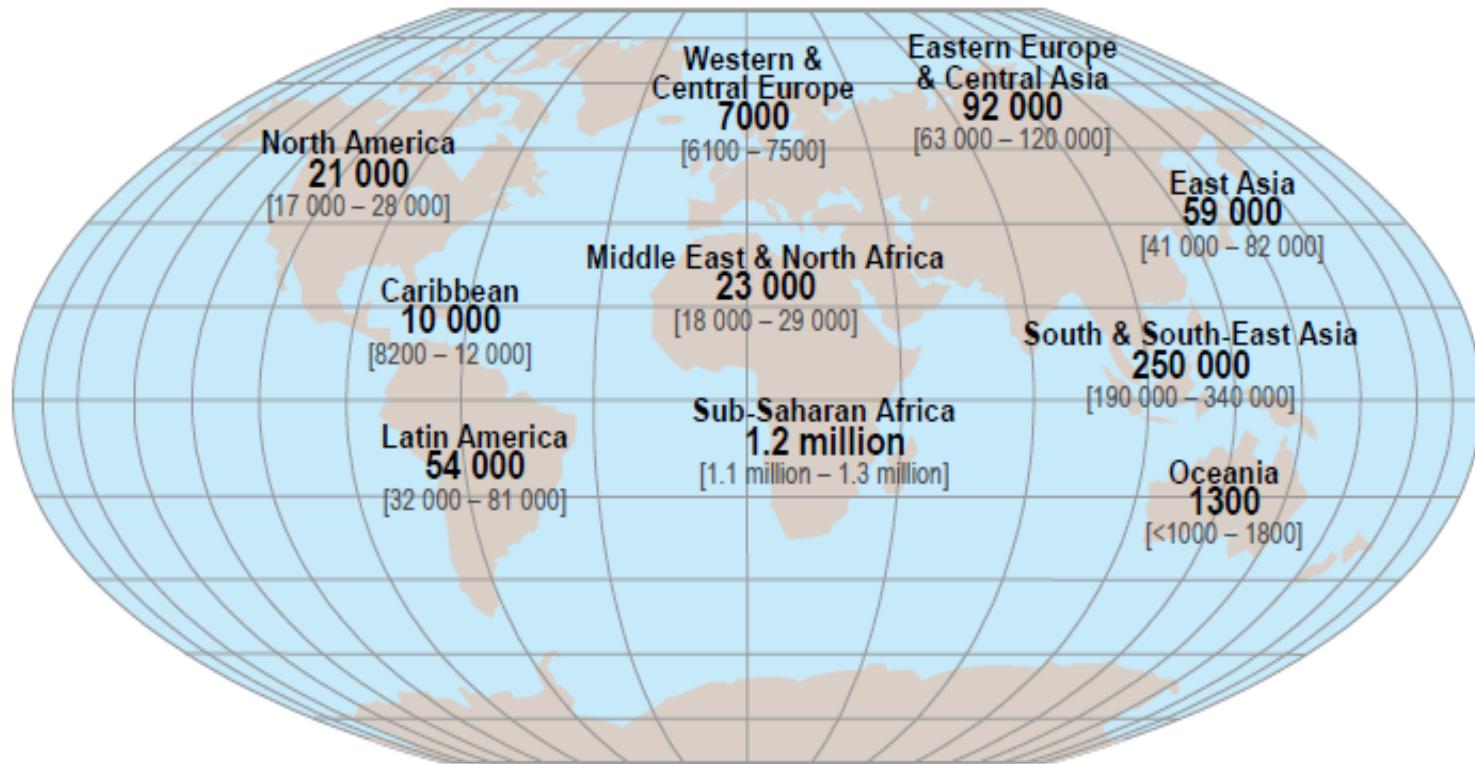




Adults and children estimated to be living with HIV | 2011

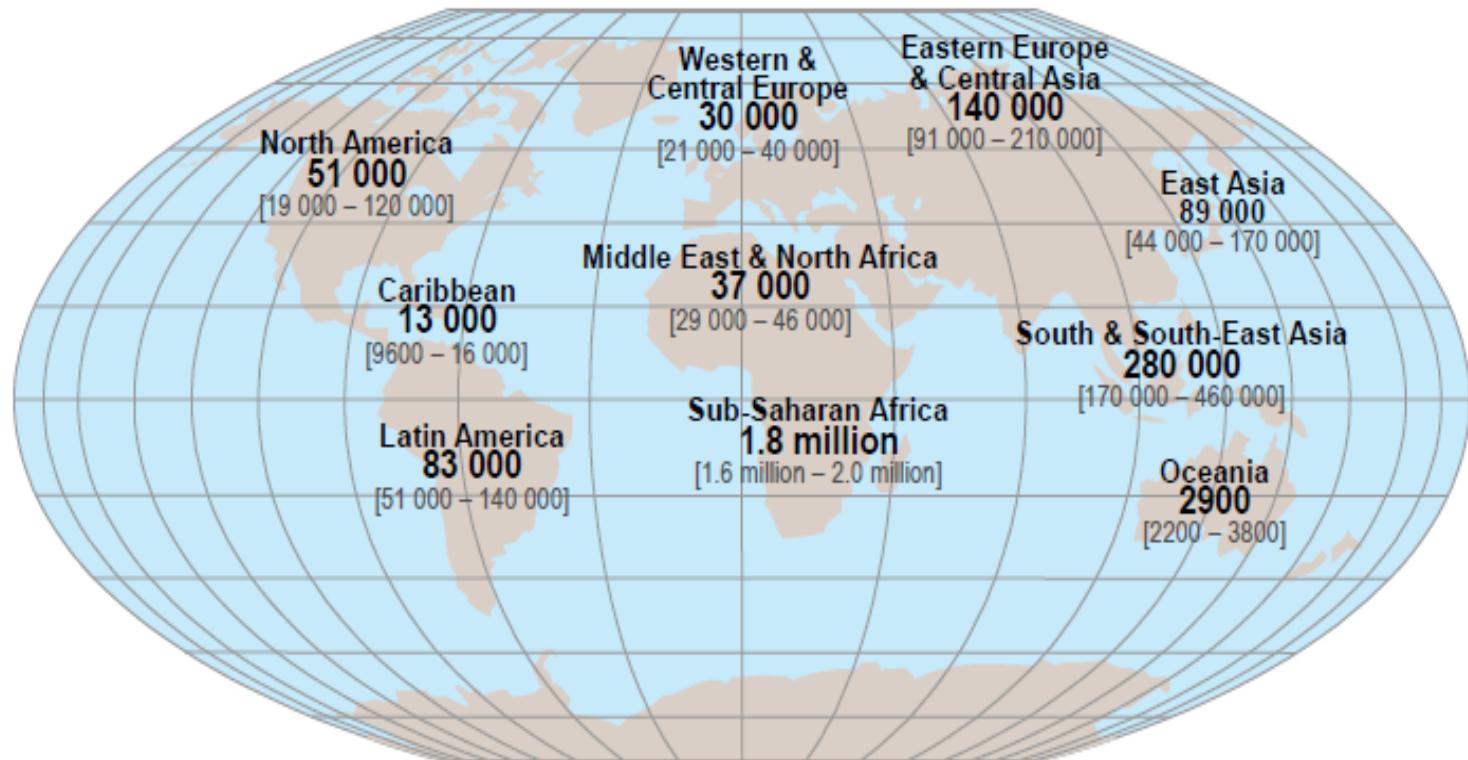


Estimated adult and child deaths from AIDS | 2011



Total: 1.7 million [1.5 million – 1.9 million]

Estimated number of adults and children newly infected with HIV | 2011



Total: 2.5 million [2.2 million – 2.8 million]



Treatment for
Survival

Treatment for
Success

Treatment for
LIFE